



GLOBALG.A.P.
The Global Partnership for Safe and Sustainable Agriculture

ANNUAL REPORT 2016

GLOBALG.A.P.

The Global Partnership for Safe & Sustainable Agriculture



G.A.P. stands for Good Agricultural Practices and GLOBALG.A.P. is the worldwide standard that assures it.

We're a global organization with a crucial objective:
safe, sustainable agriculture worldwide.

We set voluntary standards for the certification of agricultural products around the globe – and more and more producers, suppliers and buyers are harmonizing their certification standards to match.



OUR PURPOSE

GLOBALG.A.P. members create private sector incentives for agricultural producers worldwide to adopt safe and sustainable practices to make this world a better place to live for our children.



OUR MISSION

Globally connecting farmers and brand owners in the production and marketing of safe food to provide reassurance for consumers. We lay the foundation for the protection of scarce resources by the implementation of Good Agricultural Practices with a promise for a sustainable future.

www.globalgap.org





The financial year 2016 was another year of solid growth for GLOBALG.A.P., which was very much appreciated by the GLOBALG.A.P. Board. This past year we were very busy focusing on the anniversary SUMMIT in Amsterdam. After 20 years of existence, the challenge of preparing for a response to new – potentially disruptive – trends in the food sector that are driven by new information technologies, provided an attractive theme for our bi-annual global conference: “The Future of Farm Certification”.

Last year also marked a milestone through our entry into the Business to Consumer segment, after 20 years of B2B performance. The introduction of the GGN Label and the WWW.GGN.ORG consumer portal for aquaculture products has begun to change the exposure of our global organization significantly. It was therefore the right timing that the Board adopted the United Nations Sustainable Development Goals.

GUY CALLEBAUT

VBT/BelOrta Vice-Chairman of the Board, Grower
GLOBALG.A.P. Chairman of the Board

The GLOBALG.A.P. Standard alone can already contribute measurably to meeting the Agenda 2030.

The doubling of GRASP assessments for fresh fruit and vegetables demonstrated how GLOBALG.A.P. can effectively combine audits and requirements into one single service and farm audit. However, growers gave us the feedback that the complexity and repetitiveness of GLOBALG.A.P. IFA audits have with Version 5 reached the maximum that can be carried by producers in all production systems.

2017 will be a year of Board elections for GLOBALG.A.P. The new Board will have to seriously look at new approaches to reduce unnecessary burdens for farmers, without losing the earned trust of our supply chain partners and customers – and ultimately of our consumers.



It is time to say thank you again to all of you who made 2016 another year that increased the availability of responsibly produced safe food for consumers. The number of farms under GLOBALG.A.P. Certification grew by nearly 10 percent, and the number of GRASP assessments doubled.

In 2016, our North American organization – now self-supporting – successfully published its User Guide and Self-Assessment for FSMA Produce Safety Rules, and the Cologne office completed the Version 5 re-benchmarking for five standards in record time. All of these activities reduce the duplication of farm audits significantly.

I am particularly happy about a number of large donor-funded farmer training projects that were completed last

year. Our unique long-term approach of combining capacity building projects with a commitment from buying companies, increases the chances of such programs to generate a sustainable impact: emerging farmers have continuous access to new markets. We are beginning to see some evidence that they are even able to grow their business once connected through a localg.a.p. assessment or a GLOBALG.A.P. Certificate.

In 2017, we will invest in additional human resources and IT capabilities to strengthen our promise to you as farmers, members or other stakeholders, to remain an organization in and with which many great people want to work.

KRISTIAN MOELLER
GLOBALG.A.P. CEO & President





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FINANCIAL REPORT 2016

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THE GLOBALG.A.P. BOARD 2013 - 2017

Reflecting the Global Supply Chain Partnership

Producer/Supplier
Representatives



GUY CALLEBAUT

CHAIRMAN

VBT/BelÒrta, Belgium
Supplier, Crops



MARTIN HOFSTEDÉ

CLAMA GmbH & Co. KG, Germany
Supplier, Aquaculture



MARI CARMEN MORALES

Anecoop S. Coop, Spain
Supplier, Crops



BERT URLINGS

Vion Food Group, Netherlands
Supplier, Livestock



HUGO HAYS

Fyffes, Costa Rica
Supplier, Crops



THE GLOBALG.A.P. BOARD 2013 - 2017

Reflecting the Global Supply Chain Partnership



JIM JEFCOATE

VICE-CHAIRMAN

IPL Ltd, UK
Retailer



LEON MOL

Ahold Delhaize GSO B.V., Netherlands
Retailer



GUIDO SIEBENMORGEN

REWE Group, Germany
Retailer



HUGH MOWAT

Wm Morrison Supermarkets PLC, UK
Retailer

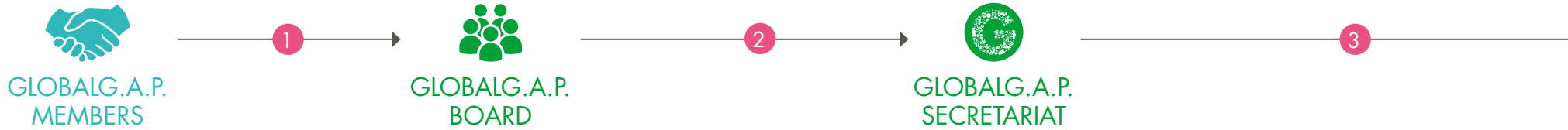


HORST LANG

Globus SB-Warenhaus Holding
GmbH & Co. KG, Germany
Retailer

GLOBALG.A.P. GOVERNANCE

Member-Driven Decision-Making Structure

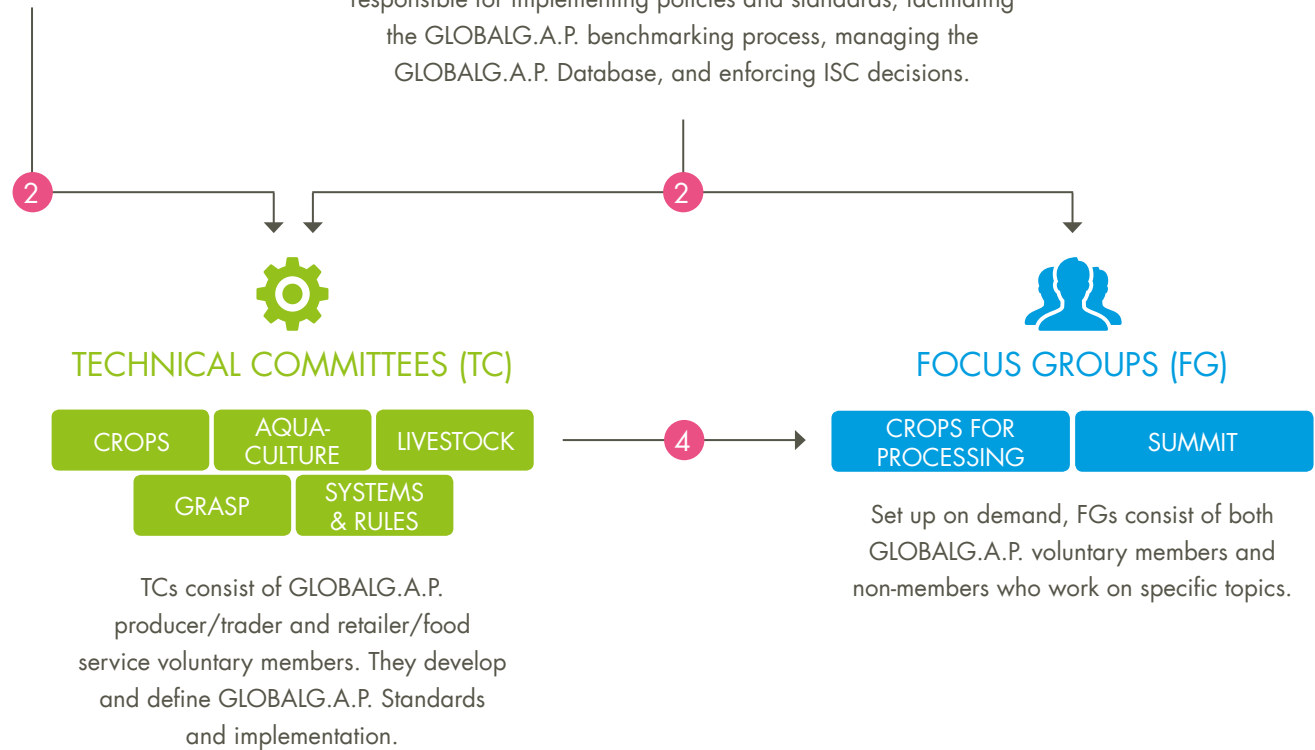


GLOBALG.A.P. members help us connect producers and suppliers, improve GLOBALG.A.P. Certification, create a benchmarking framework, and promote awareness for safe food production and sustainable resource management.

GLOBALG.A.P. is governed by a Board of elected producer and retailer representatives and headed by a chairman.

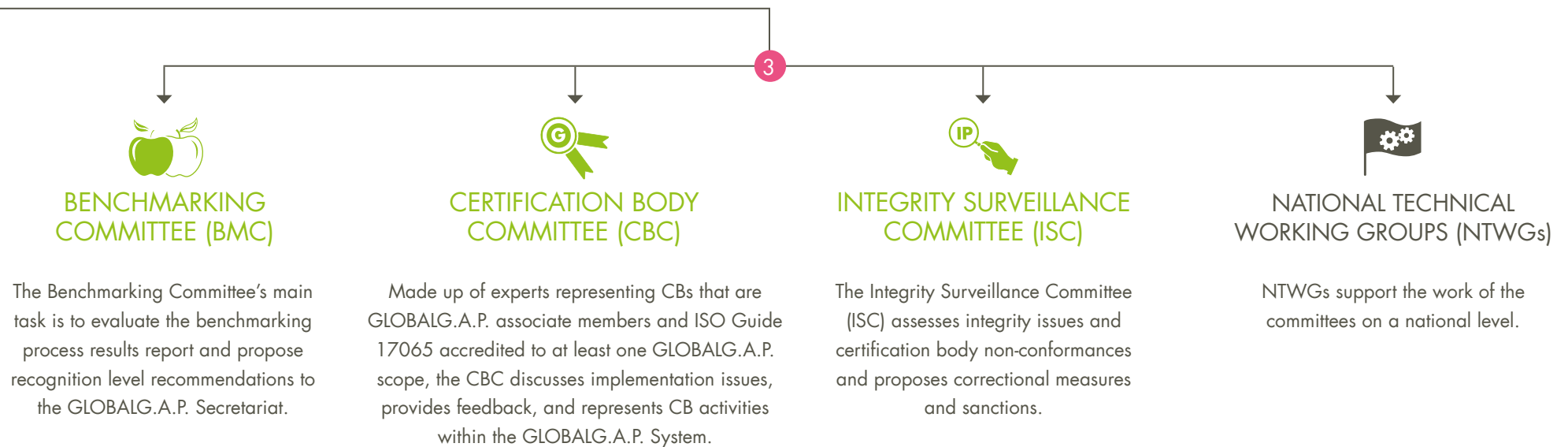
The GLOBALG.A.P. Secretariat is operated by FoodPLUS GmbH, a private limited company based in Cologne, Germany, that acts as a single management platform for GLOBALG.A.P. The Secretariat supports the work of the Board and all the committees. It is responsible for implementing policies and standards, facilitating the GLOBALG.A.P. benchmarking process, managing the GLOBALG.A.P. Database, and enforcing ISC decisions.

- 1 GLOBALG.A.P. Members elect the Board.
- 2 The Board provides direction to the Secretariat, the Technical Committees and the Focus Groups.
- 3 The Secretariat provides direction within the framework of Board resolutions to the BMC, CBC, ISC, and NTWGs.
- 4 The TCs provide direction to the Focus Groups.



GLOBALG.A.P. GOVERNANCE

Member-Driven Decision-Making Structure



TC Crops prepares guidance documents for producers on specific aspects of crop production, such as microbiological contamination, water use, and Integrated Pest Management. Members also discuss various industry concerns.

TC Livestock develops species-specific modules that cover livestock sourcing, identification, traceability, feed, water use, and animal health, safety and welfare. TC Livestock also works closely with the TC Aquaculture on issues concerning the Compound Feed Manufacturing Standard.

TC Aquaculture addresses key criteria on environmental measures (including biodiversity), animal welfare, workers' health and safety, and food safety. As the GLOBALG.A.P. Aquaculture Standard covers all aquaculture species and influences the entire production and distribution chain, the TC Aquaculture is also responsible for issues concerning traceability and the Chain of Custody Standard, and works together with the TC Livestock on issues concerning the Compound Feed Manufacturing Standard and the Responsible Operations Standard Add-on for feed manufacturers supplying GLOBALG.A.P. certified farms.

TC GRASP decides on sector-related technical interpretation of the GRASP Add-on, and revises the Workers' Health, Safety and Welfare Chapter of the IFA Standard. It also reviews related communication and advises the Board on strategic and technical development.

TC Systems & Rules works on solutions to make auditing more efficient for individual and group certification. In addition, the committee reviews related communication on request and advises the Certification Body Committee in a technical capacity.

GLOBALG.A.P. COMMITTEES

Members at Work in 2016

Made up of industry experts from the entire supply chain, the Technical Committee members consist of GLOBALG.A.P. producer/trader and retailer/food service members who are elected by their peers. TC members represent the stakeholders before the GLOBALG.A.P. Board and are responsible for developing and defining the Standard Criteria, called the Control Points and Compliance Criteria. They also define the cornerstone of the rules, called GLOBALG.A.P. General Regulations, which establish clear criteria for the successful implementation and verification of the Integrated Farm Assurance Standard Version 5 (IFA V5).

The committees' scopes are set in the Terms of Reference and they will work on their goals for the duration of the IFA V5. Elections will take place again after 4 years. There are 5 Technical Committees: Crops, Aquaculture, Livestock, GRASP and Systems & Rules.

* Joined in 2016

Chairperson (2016)

Vice-Chairperson (2016)

TC CROPS



ORGANIZATION	NAME
Albert Heijn	Nienke de Bode*
Aldi Süd	Sven Fundel*
Agrintesa	Leonardo Gridella
ARDO	Nigel Thorgrimsson*
Asoex/FDF	Ricardo Adonis
Driscoll's	Keith Refsnider
Groenten Fruit Huis	Paul Bol
EDEKA	Jasmin Hiller
Flamingo Horticulture	Martin de la Harpe
Globus	Sabrina Schackmann
Hortgro Science	Lindi Benic
IPL Ltd	Ian Harrison
Jumbo Supermarkten	Laurens Meijer
Lava	Raf de Blaiser
Marks & Spencer	Andy Mitchell*
Nature's Way Food	Richard Barrett
McDonald's	Bizhan Pourkomailian
Prince de Bretagne/Cerafel	Gaëlle Juton
REWE	Josef Lüneburg-Wolthaus
Tesco Plc	Rob Hooper
Zespri	Catherine Richardson

TC LIVESTOCK



ORGANIZATION	NAME
Bord Bia	Michael Maloney
Danish Agriculture & Food Council (Seges)	Asger Kjaer Nielsen
JBS Food	Paulo Pelissaro
Jumbo Supermarkten	Anne-Corine Vlaardingbroek
LTO	Frits Mandersloot
McDonalds	Norbert Rank
VionFood	Derk Oorburg

TC SYSTEMS & RULES



ORGANIZATION	NAME
Agrintesa	Leonardo Gridella*
Horticulture New Zealand	Matthew Dolan*
McDonald's	Cindy Jiang*
Morrisons	Riaan Human*
Tesco	Clare Rapa-Marley*
VBT	Ann de Craene*

TC AQUACULTURE



ORGANIZATION	NAME
ASDA/IPL Ltd	Stuart Smith*
Globus	Jürgen Pauly
Heiploeg International BV	Mark Nijhof
Icelandic Seachill	Julie Gell
Jumbo Supermarkten	Johan Hulleman
Marine Harvest	Randi Harldorsen*
Minh Phu	Vinh Hien
Scottish Sea Farms	Ralph Bickerdike*
Skretting	Trygve Berg Lea
Tesco	Charlotte Maddocks
Young's Seafood	David Parker*

TC GRASP



ORGANIZATION	NAME
ALDI Süd	Simon Binder*
Coop	Raphael Schilling
LTO Glaskracht Nederland	Jacco Vooijs
Gemüsering	Thorsten Strissel
ASDA/IPL Ltd	Katie Knaggs
Migros	André Radlinsky
Pipfruit New Zealand Inc.	Gary Jones
Greenyard Fresh Germany	Ben Horsbrugh
VBT	Ann De Craene

CROPS FOR PROCESSING FOCUS GROUP



ORGANIZATION	NAME
Albert Heijn	Nienke de Bode
Ahold	Willem Hofmans
ARDO	Nigel Thorgrimsson
ARDO	Eva de Keyser
Best Produce UK Ltd	Patricia Obichukwu
Bodensee Stiftung	Kerstin Fröhle
Cadenas de Valor Sustentables SpA	Catalina Giraldo
FCM	Alfons Sagenmüller
Freshmazovia	Maciej Majewski
Guardian Harvest	Keith Heinrichs
Ingro CBVA	Hilde Dhuyvetter
Isidor Sustainability Research Institute	Isidor Byeongdeok
MMP Consults Ltd	Charles Mintah
ProQuantis Ltd	Gerhard Schiefer
QS	Gabriela Centeno
SAI Global	Robin Levin
SAI Platform	Joe Rushton
SAI Platform	Peter Erik Ywema
SGF International	Aintzane Esturo
Stoian Land Cooperativa Agricola	Cristiina Vasii
VBT	Ann de Craene
WUR	Koen Boone
Zerya	Javier Arizmendi Ruiz

CERTIFICATION BODY COMMITTEE



ORGANIZATION	NAME
Kiwa España	Javier Garcia Ruiz
IRAM - Instituto Argentino de Normalizacion y Certificacion	Enrique Kurincic
Acoura Marine Ltd.	Paul Macintyre
WQS Certificações de Produtos Ltda.	Liliana Soares Batista
ISACert B.V.	Gerard van der Ven

INTEGRITY SURVEILLANCE COMMITTEE



ORGANIZATION	NAME
Agrarmarkt Austria Marketing GesmbH	Stefan Kunze
Frutas Tono S.L.	Bruno Magalló Huesa
Tesco UK	Clare Rapa-Marley Peter Scheffeldt

* Joined in 2016

Chairperson (2016)

Vice-Chairperson (2016)

REGIONAL REPORTS

GLOBALG.A.P. Around the World



EUROPE

Growing, maintaining and ensuring sustainability continues to be one of the key topics driving European retailers, with the issues of water management and social compliance leading the list of priorities. Improved reporting requirements have led to a more intense monitoring of how certification requirements are being implemented. Industry-vital tools, such as the GLOBALG.A.P. Bookmarking tool, which allows suppliers to share lists of certified producers with their clients, enable a proper and trusted sustainability reporting. And a 66 percent rise in the number of companies who have achieved GLOBALG.A.P. Chain of Custody Certification in 2016 is a clear indication of the industry's commitment toward achieving more transparency in the global supply chains.

In April 2016, GLOBALG.A.P. successfully launched its consumer label for products from certified aquaculture farms. The GGN Label comes with an online portal on which consumers can learn about the certified farms that have produced the GLOBALG.A.P. certified seafood products they buy.

Overall crops certifications in Europe grew by 3 percent, with the most substantial increase in the number of producers under certification in Spain, France, Portugal, Italy, Serbia, Greece and Denmark. This translates into an 11 percent increase in the total area of open field production. The number of aquaculture producers certified in Europe increased by 20 percent mainly in Norway, Poland, Greece and France.

Partnership and collaboration still continues to shape the industry, as evidenced by the numerous training events and workshops we have conducted in partnership with our members during 2016 in Europe. This included an exceptional and successful SUMMIT 2016 in Amsterdam, which gathered more than 400 industry experts from over 50 countries to explore and discuss the future of farm certification. This and all our TOUR Stops have demonstrated once again European producers' and retailers' strong commitment to work in partnership in order to provide consumers with safe and sustainably grown food. A great part of that commitment comes from our well-functioning National Technical Working Groups, who updated all their Guidelines and translations to the new Integrated Farm Assurance Standard Version 5. ■



AFRICA

A number of local and regional markets on the African continent have increasingly been shifting toward improving the quality, safety and sustainability of locally sourced products. Due to this, our role to improve Good Agricultural Practices awareness and establish capacity building programs has grown considerably in 2016.

Successful G.A.P. training and capacity building workshops were held in countries such as South Africa and Kenya, thereby increasing our pool of GLOBALG.A.P. Farm Assurers in Africa. These GLOBALG.A.P. licensed consultants can now provide more technical support to growers in various African countries, such as South Africa, Ghana, and Ethiopia, as well as guide them through their process of implementing the necessary measures to achieve GLOBALG.A.P. Certification. Significant interest was also shown in our localg.a.p. capacity building tool, with specific focus on small-scale producers. A new localg.a.p. program was established in 2016 in Nigeria, with the focus on emerging producers to help prepare them for the export market.

GLOBALG.A.P. returned to Ethiopia in 2016 to host another TOUR Stop together with the Ethiopian Horticulture Producer Exports Association (EHPEA) and with kind support from International Promotion Desk (IPD). This time 2 events were held, one in Bahir-Dar and one in Mekele. With a total of around 120 delegates attending these two events, the focus was mainly on Ethiopia's need for GLOBALG.A.P. Certification in order to increase market access to more local producers. ■

REGIONAL REPORTS

GLOBALG.A.P. Around the World



NORTH AMERICA

The year 2016 brought continued growth in North America, as more and more producers chose GLOBALG.A.P. Certification to serve their diverse markets. Our American and Canadian stakeholders increasingly engaged in our committees and working groups, offering their expertise, time and resources to support our further advancement in the North American market.

In 2016, the U.S. National Technical Working Group - Crops developed a guidance document and Self-Assessment Tool to address requirements of the U.S. Food and Drug Administration's Food Safety Modernization Act (FSMA) Produce Safety Rule. Additionally, two private sustainability certification schemes – SCS Sustainably Grown and Salmon Safe – developed combined audit approaches, creating efficiencies for growers seeking dual certification.

GLOBALG.A.P.'s Harmonized Produce Safety Standard V1.0 (HPSS) successfully achieved Global Food Safety Initiative (GFSI) recognition, building on years of work on the Produce GAP Harmonization Initiative led by United Fresh Produce Association. HPSS was the first GFSI recognized solution that operationalized the standard from this industry-wide harmonization initiative for the North American market.

GLOBALG.A.P. North America staff worked along with certification bodies and farm assurers to raise awareness of our solutions at national and regional trade shows including United Fresh Convention, Produce Marking Association Fresh Summit, Western Food Safety Summit, Great Lakes Expo, Southeast Regional Fruit and Vegetable Conference, and the Washington State Tree Fruit Association Annual Meeting. We held training workshops in Florida, Washington and California to expand grower and auditor knowledge of the GLOBALG.A.P. System. As the regulatory landscape changes and industry needs evolve, GLOBALG.A.P. is well positioned for major growth in North America. ■



LATIN AMERICA

South America's GLOBALG.A.P. community is steadily growing and so is their commitment and support on the continent. The members of Certification Body Committee Latin America, chaired by Enrique Kurincic (IRAM) and Liliana Soares (WQS), have provided valuable feedback and support by periodically reporting on the challenges found in the implementation of Version 5 of the Integrated Farm Assurance Standard, as well as significantly contributing to the improvement of the GLOBALG.A.P. Certification System.

A new National Technical Working Group (NTWG) specific for Aquaculture was created in Brazil to adapt our Aquaculture Standard to the situation of Brazilian farmers. ATISA was the first Peruvian company to obtain Aquaculture Certification, in this case for their fresh frozen white quality shrimp.

Also in Brazil, GLOBALG.A.P. launched the NTWG F&V South Brazil as an important part of GLOBALG.A.P.'s strategy to enhance collaboration with the Brazilian retail segment. The group is hosted by PariPassu.

The number of licensed Farm Assurers grew to 14, with GLOBALG.A.P. trained consultants located in Argentina, Chile, Colombia and Uruguay, among others. This makes it easier for producers to find qualified consultancy services, which may also help with specific development projects related to the implementation of GLOBALG.A.P. or localg.a.p. Standards.

GLOBALG.A.P. also participated in TOUR Stops organized by our stakeholders in Colombia (Corporación Colombia Internacional - CCI), Chile (Primus Chile) and Brazil, with successful participation and a lot of knowledge exchanged. ■

REGIONAL REPORTS

GLOBALG.A.P. Around the World



ASIA

2016 was an eventful year for GLOBALG.A.P. in Asia, where our stakeholders have been very active promoting and raising GLOBALG.A.P.'s presence in the region.

Together with the Directory of Fisheries from the Government of Vietnam, GLOBALG.A.P. committed to developing a common set of criteria for safe and sustainable agricultural practices along with supporting unique farm identification and harmonized reporting systems.

The Japanese authorities have positively supported the implementation of GLOBALG.A.P. and there have been contacts with the organizers of the 2020 Tokyo Olympic and Paralympic Games to include GLOBALG.A.P. in their safety and sustainability criteria regarding food served at the Olympic and Media village.

And in China, GLOBALG.A.P. Certification increased due to the demands of international and domestic markets, with more than 80 products covered in the crops, livestock and aquaculture scopes.

Chinese companies, including online retailers, are importing more and more certified fresh produce to supply large number of consumers. Chinese Retail Platform Tmall Fresh (Alibaba Group) has also started sourcing products from GLOBALG.A.P. certified producers. ■



OCEANIA

Important developments in Australia's Fruit and Vegetable Certification market has led to a growth in GLOBALG.A.P. activities in the country.

In late 2016, the Australian whole fruit, vegetable and nut (in shell) producers saw significant change with the introduction of HARPS (the Harmonised Australian Retailer Produce Scheme), a scheme designed to reduce the duplication of food safety audits required when a direct supplier has multiple retail customers. The scheme is designed whereby suppliers must develop and be certified against one of four GFSI recognized base standards as well as the retailer harmonized criteria. The GLOBALG.A.P. IFA Standard is one of four* standards recognized by HARPS.

On the benchmarking front, Australia's Freshcare has commenced the benchmarking process of its Food Safety and Quality Standard against the requirements of the GLOBALG.A.P. IFA Standard Version 5. Freshcare is an on-farm food safety standard that has existed for the past 17 years, with 5,500 suppliers having adopted the program. Whilst this program is widely known across Australia, this benchmarking initiative has been developed through Horticulture Innovation Australia – using vegetable industry levy funds and funds from the Australian Government – in partnership with peak industry body AUSVEG, and will have significant impact for Australian growers in export sectors. Freshcare aim to achieve equivalence by developing a "bolt-on" standard due for completion by late 2017. ■

* Freshcare is in the process of being benchmarked.



GLOBALG.A.P. EVENTS

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“ The SUMMIT is one of the world’s most significant communication platforms in the area of certification of agricultural processes. It’s a must for retailers, suppliers, producers and anyone who wants to be involved in how the industry is transforming. ”

*Horst Lang, Head of QA, Environment, Health and Safety at Work, GLOBUS
GLOBALG.A.P. Board Member 2013-2017*

“ Hosting a GLOBALG.A.P. TOUR Stop in Mexico was a great way to showcase the valuable benefits of GLOBALG.A.P. Certification to our local and regional stakeholders. It gave them an opportunity to speak directly with GLOBALG.A.P. experts, get answers to all their certification questions, share their knowledge, and connect to the GLOBALG.A.P. community network. ”

Marco Villegas, Gerente de Unidad de Negocios, Grupo Rosmar, Mexico





GLOBALG.A.P.
SUMMIT
2018 LIMA
PERU
5-7 November



CREATING NEW MARKETS
FOR RESPONSIBLY GROWN FOOD



First Time In The Americas

Connect. Engage. Shape

5-7 November 2018

SAVE THE DATE!

www.summit2018.org

// The GLOBALG.A.P. SUMMIT is the most important networking place for the industry. Everyone is here, and you can connect with people who have a real say in things. So, if you want to know what's going on and where we're heading, this is the place to be! //

Marjan de Bock-Smit
Supply Chain Information Management, NL

// The SUMMIT is an exciting conference. It's a great place to expand your network and be more involved with issues affecting GLOBALG.A.P., the industry, and the global market today and down the road. //

Keith Heinrichs, Guardian Harvest Inc., USA
GLOBALG.A.P. Licensed Farm Assurer



GLOBALG.A.P.
SUMMIT
2018 LIMA
PERU
5-7 November



GLOBALG.A.P. SUMMIT 2016

The Future of Farm Certification



20 Years of Global Partnership



15 Years of Good Agricultural Practices Certification

The GLOBALG.A.P. SUMMIT 2016 conference in Amsterdam was a great success. It offered an exciting conference program and a unique networking experience with the GLOBALG.A.P. Community.

We explored the future of farm certification from a wide range of enlightening perspectives, proudly celebrated

with all our award winners, and gained a tremendous amount of inspiration that will help us tackle the challenges that lie ahead.

SUMMIT 2016 in Amsterdam was officially opened by Prince Pieter-Christiaan van Oranje-Nassau, member of the Dutch Royal Family.

Key Speakers Included

- Adjiedj Bakas, Trendwatcher
- Dr. Arie Havelaar, Professor, University of Florida
- Dr. Stefan Hoening, Head of Food Unit, European Commission
- Colin McIlff, Director Europe, USA Food and Drug Administration
- Jan-Kees Vis, Global Director Sustainable Sourcing, Unilever/Vice-Chairman, SAI Platform
- Euan Murray, COO, The Sustainability Consortium
- Prof. Jaideep Srivastava, Research Director for Social Computing, Qatar Computing Research Institute
- Hans Huijbers, Chairman, Southern Netherlands Division, ZLTO (Dutch Farmer Organization)
- Frans Muller, Deputy CEO & Chief Integration Officer, Ahold Delhaize

Conference Hot Topics

- STAYING AHEAD OF FOOD SAFETY RISKS
Balancing Science-Based Safety Measures, Consumer Perceptions, and The Power of Analytics
- BRINGING MORE GOVERNMENTS ON BOARD
Increasing Public-Private Collaboration
- THE METRICS OF IMPROVEMENT
Measuring and Monitoring Continual Improvement for Safe and Sustainable Agriculture
- USING BIG DATA IN CERTIFICATION
Benefits, Challenges, and Prospects

Breakout Sessions Covered

- INNOVATIONS IN AQUACULTURE
New Transparency and New Species
- CAPACITY BUILDING & G.A.P.
Growing G.A.P. Culture from the Inside Out
- FOR A CLIMATE-RESILIENT FUTURE
The Role of the GLOBALG.A.P. Community in Advancing Climate-Smart Agriculture
- SOCIAL RESPONSIBILITY
A Joint Platform to Drive Change
- RISKS IN LIVESTOCK PRODUCTION
Mitigation through Certification and Data Collection
- CROPS FOR PROCESSING
The Standard for the Future

Learn more at www.summit2016.org




400+
Delegates


50+
Countries


70+
Speakers



GLOBALG.A.P. TOUR 2016

WE'RE ON OUR WAY TO YOU!



800+
Delegates



8
Countries



“ On our TOUR 2016 we connected with more than 800 delegates and stakeholders and engaged over 60 speakers and panelists, all without the need for intercontinental travel.

I wish to thank all our local partners around the world for their efforts in the success of these events and want to encourage all those who wish to collaborate and benefit from a local cooperation with GLOBALG.A.P. by organizing a TOUR event in their region in 2017.

Join us. We're on our way to you! “

Kristian Moeller, GLOBALG.A.P. CEO

GLOBALG.A.P. TOUR WE'RE ON OUR WAY TO YOU!

The GLOBALG.A.P. TOUR takes place every year and is part of our campaign to engage leading stakeholders around the globe. Our aim is to unite them behind our common purpose of creating private sector incentives for agricultural producers worldwide to adopt safe and sustainable agricultural practices.

Enhancing safety and sustainability means better access to markets for producers, safer products for retailers and consumers, more sustainable production systems for governments, and greater business opportunities for service providers.

JOIN OUR TOUR AS A PARTNER AND HOST AN EVENT IN YOUR COUNTRY

WE THANK OUR PARTNERS



www.globalgap.org/tour | #ggtour

GLOBALG.A.P. AT THE TRADE FAIRS





GLOBAL G.A.P. TOUR



**WE'RE ON OUR
WAY TO YOU!**

www.globalgap.org/tour | #GGTOUR



GLOBALG.A.P. PRODUCTS REPORT

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// **GLOBALG.A.P.** is not just a certificate, it's a living part of our daily work. //

*Gartneriet Alfred Pedersen & Søn Aps.
Denmark Tomato Producer*

// Since the introduction of the **localg.a.p.** system, we opened the market for small and medium sized farmers, since they can gradually implement the food safety requirements of Good Agricultural Practices. The ultimate goal is to assist the suppliers to reach certification, with the help of a capacity building process. This process gives us the surety that the suppliers are implementing food safety requirements whilst they develop. //

*Donavon Jooste, Quality Assurance Manager
Freshmark a Division of Shoprite Checkers (Pty) Ltd, South Africa*

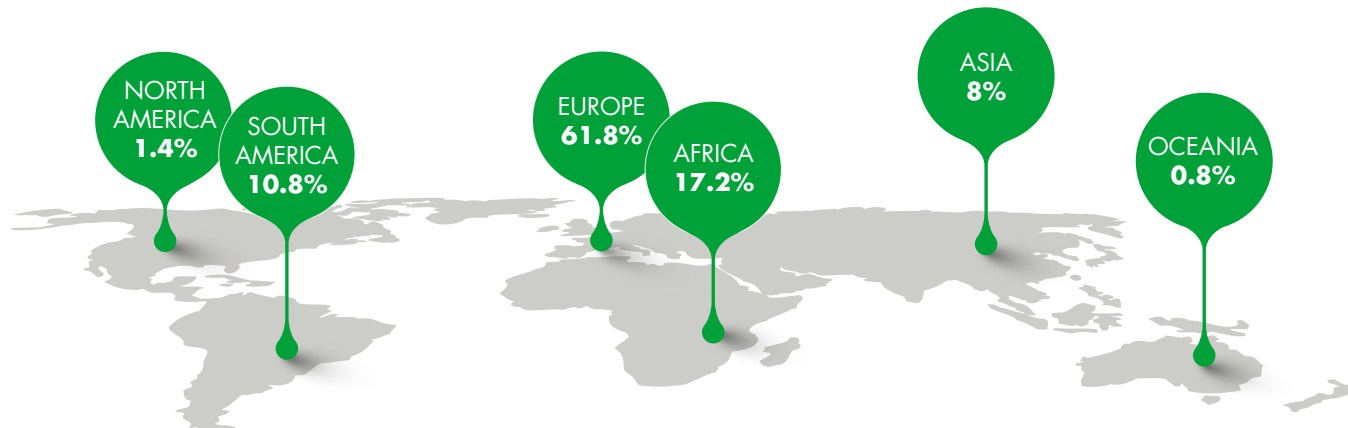




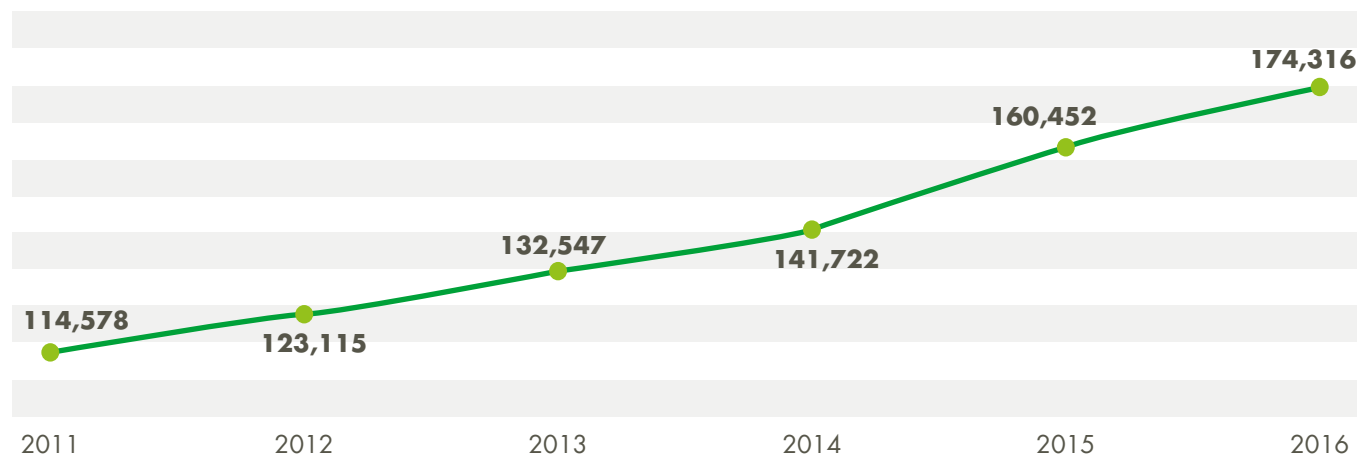
GLOBALG.A.P. CERTIFICATION

A Steady Growth for Integrated Farm Assurance (IFA) Version 5

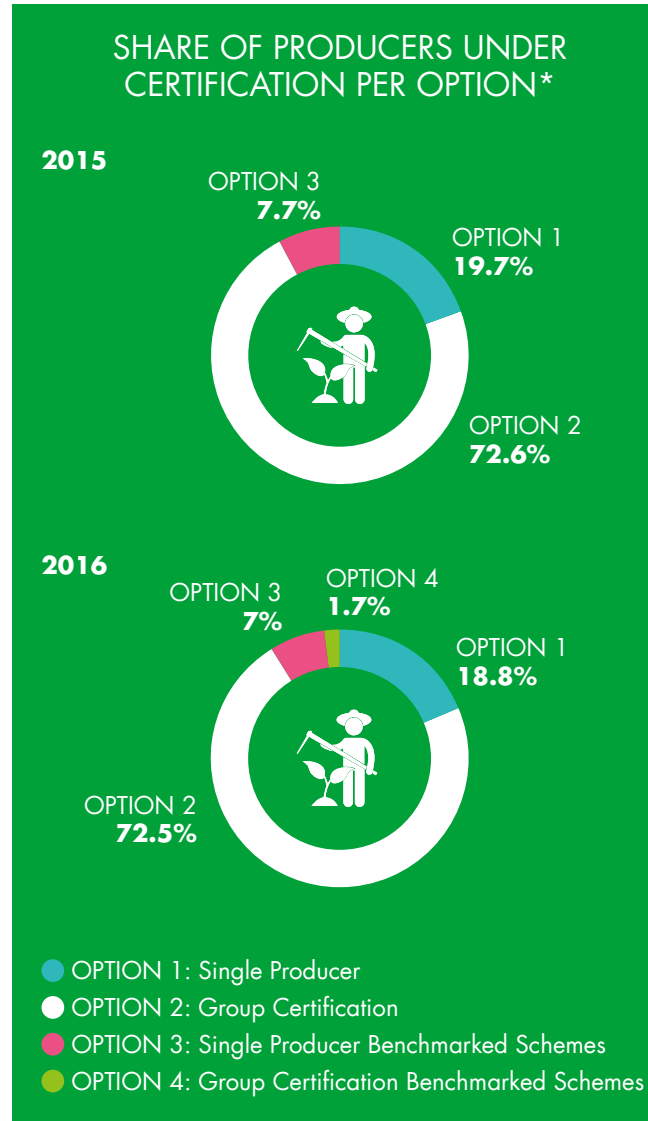
SHARE OF PRODUCERS UNDER CERTIFICATION PER REGION*



TOTAL NO. OF PRODUCERS UNDER CERTIFICATION*



SHARE OF PRODUCERS UNDER CERTIFICATION PER OPTION*



- OPTION 1: Single Producer
- OPTION 2: Group Certification
- OPTION 3: Single Producer Benchmarked Schemes
- OPTION 4: Group Certification Benchmarked Schemes

*Updated: 31.12.2016 | www.globalgap.org



FRUIT & VEGETABLES CERTIFICATION (FV)

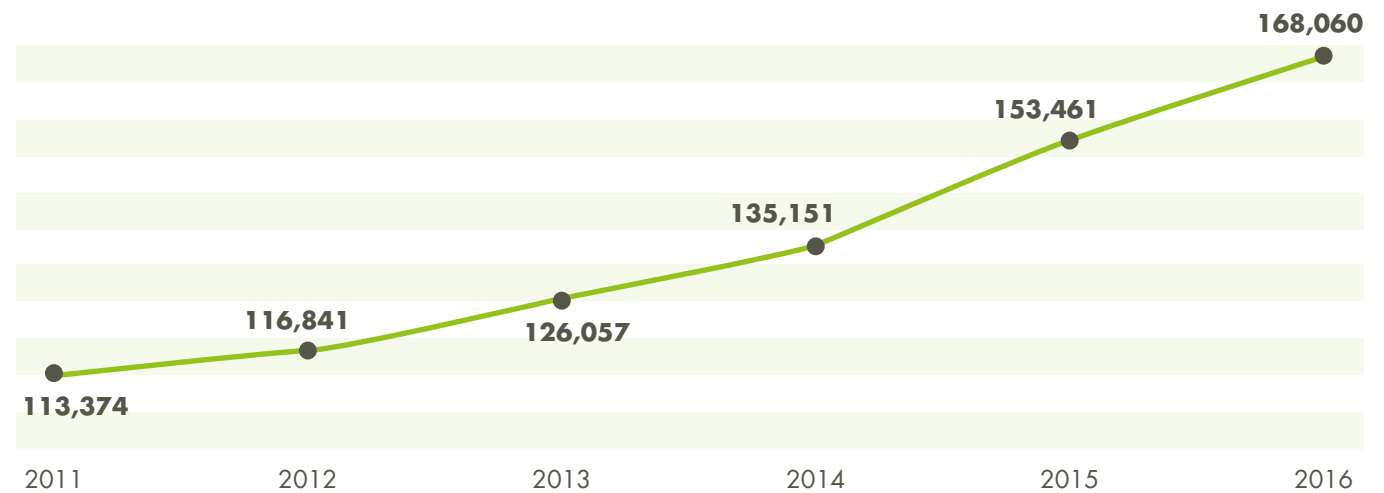
The First Choice for Retailers & Producers Around the World



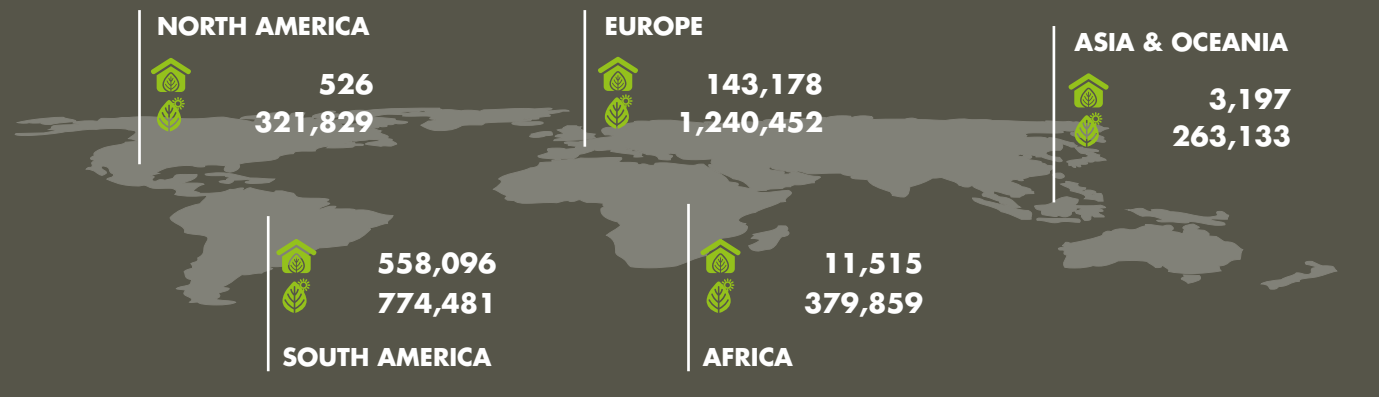
// As a retailer sourcing from over 50 countries worldwide, our first priority is getting safe food for our customers. GLOBALG.A.P. is a great standard because it means we can have confidence from where we buy. It's also a great standard for farmers because they can have one standard for all their customers. And it's a really efficient way to do business. //

*Hugh Mowat, Head of Technical - Produce
Wm Morrisons Supermarkets plc, GLOBALG.A.P. Board Member*

TOTAL NO. OF FRUIT & VEGETABLES PRODUCERS UNDER CERTIFICATION*



TOTAL HECTARES COVERED AND NON-COVERED CERTIFIED PER REGION*





FLOWERS & ORNAMENTALS (FO) Certification



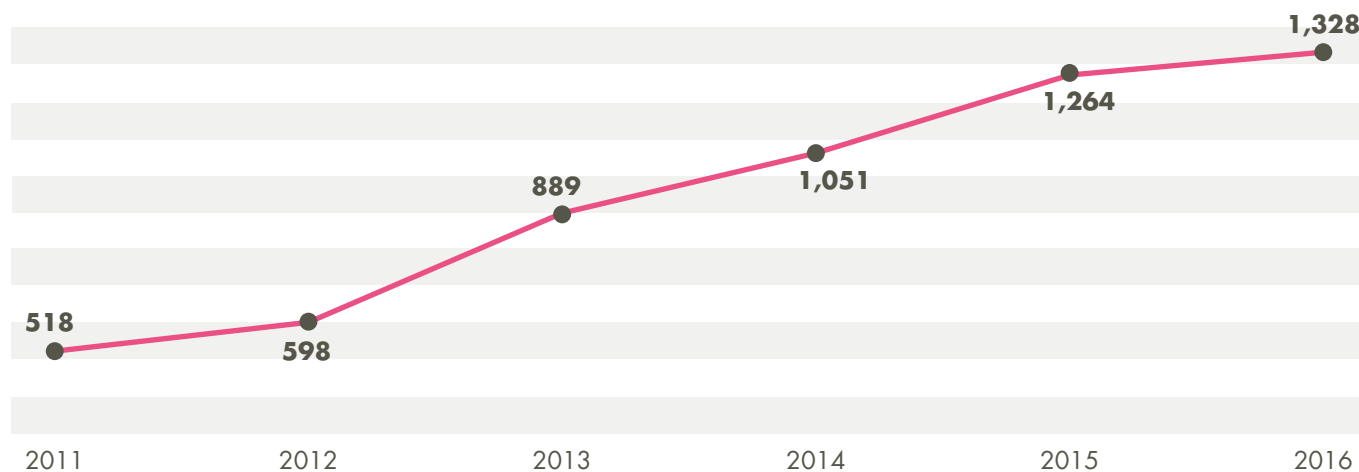
F&O PRODUCTS CURRENTLY AVAILABLE FROM CERTIFIED FARMS*

- Indoor Grown Flowers
- Perennials
- Bedding Plants
- Indoor Grown Foliage
- Outdoor Grown Flowers
- Outdoor Grown Foliage
- Potted Plants
- Bulbs (End Product Bulbs)
- Bulbs (Flowers)
- Hardy Nursery Stock
- Trees
- Bamboo and Ornamental Grasses
- Turf

COUNTRIES WITH F&O CERTIFIED FARMS*

- | | | |
|-------------|--------------|----------------|
| Austria | Ireland | Sri Lanka |
| Belgium | Israel | Switzerland |
| Colombia | Italy | Taiwan |
| Costa Rica | Kenya | Tanzania |
| Denmark | Lithuania | Thailand |
| El Salvador | Morocco | Turkey |
| Ethiopia | Netherlands | Uganda |
| France | Poland | United Kingdom |
| Germany | Portugal | United States |
| Guatemala | South Africa | Zambia |
| Honduras | Spain | Zimbabwe |

TOTAL NO. OF FLOWERS & ORNAMENTALS PRODUCERS UNDER CERTIFICATION*



*Updated: 31.12.2016 | www.globalgap.org/fo



COMBINABLE CROPS (CC)

Certification



COMBINABLE CROPS CURRENTLY AVAILABLE FROM CERTIFIED FARMS*

- Alfalfa
- Barley
- Peanuts
- Flax/Linseed
- Rice
- Castor Beans
- Chickpeas
- Cotton
- Sunflowers
- Wheat
- Young Barley Leaves
- Amaranth
- Maize
- Soya Beans
- Sugar Beet
- Rape Seed/Canola
- Dry Peas
- Hemp
- Oats
- Rye
- Rye Grass
- Dry Beans
- Grass Peas / Chickling Vetch
- Lentils
- Lima Beans/Butter Beans
- Lupines
- Quinoa
- Spelt
- Fodder Radish
- Millets
- Sorghum
- Chia
- Sugarcane
- Hops

I SPEAK MORE THAN
A THOUSAND WORDS.



Our new consumer label
for certified plants

Find out more at WWW.GGN.ORG



PLANT PROPAGATION MATERIAL (PPM)

Safety Starts at the Roots



95 Producers under Certification
in **26** Countries*

COUNTRIES WITH PPM CERTIFIED FARMS*

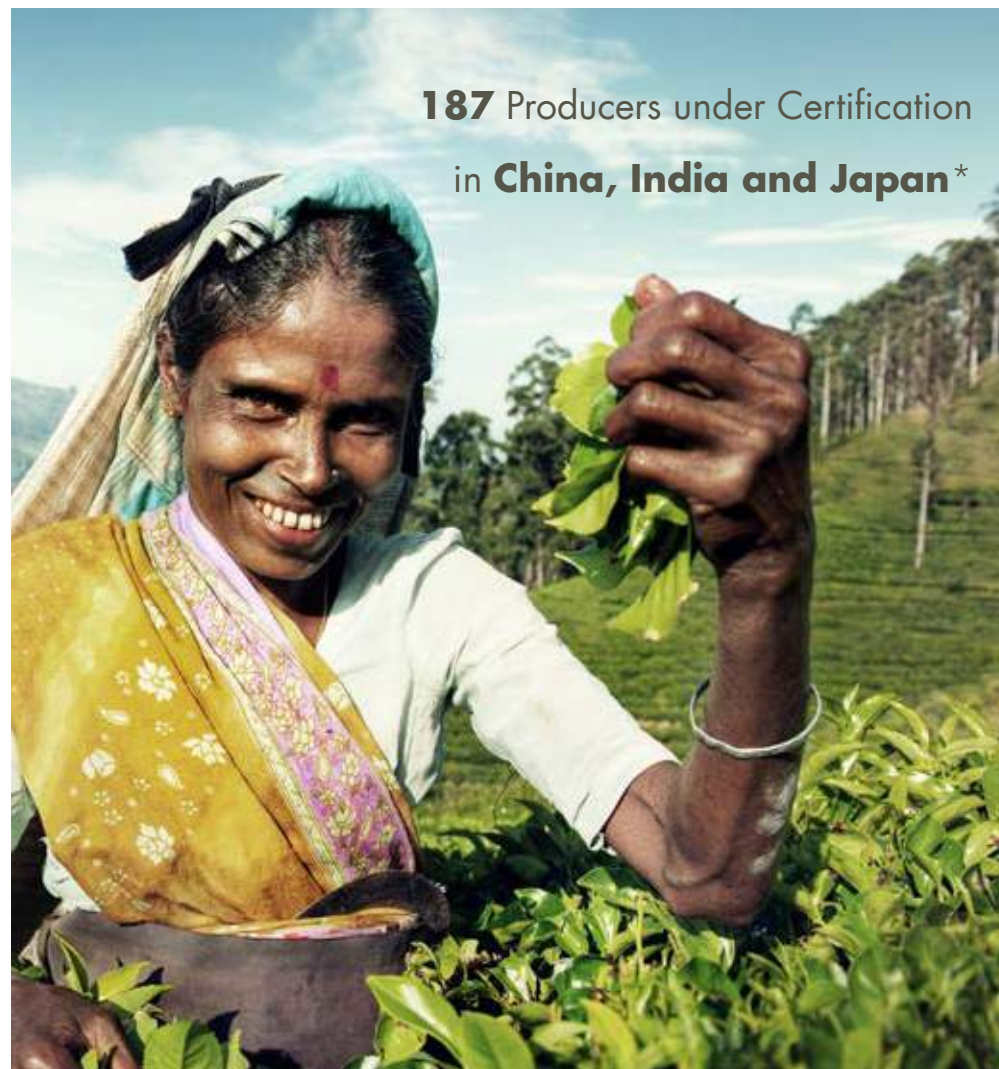
Belgium	Greece	Peru
Bosnia/Herzegovina	Hungary	Poland
Brazil	Indonesia	Portugal
Chile	Ireland	South Africa
Denmark	Israel	Spain
Egypt	Italy	Sri Lanka
Ethiopia	Mexico	Turkey
France	Netherlands	United Kingdom
Germany	Palestinian Territories	

*Updated: 31.12.2016 | www.globalgap.org/ppm



TEA (TE)

Certification



187 Producers under Certification
in **China, India and Japan***

*Updated: 31.12.2016 | www.globalgap.org/te

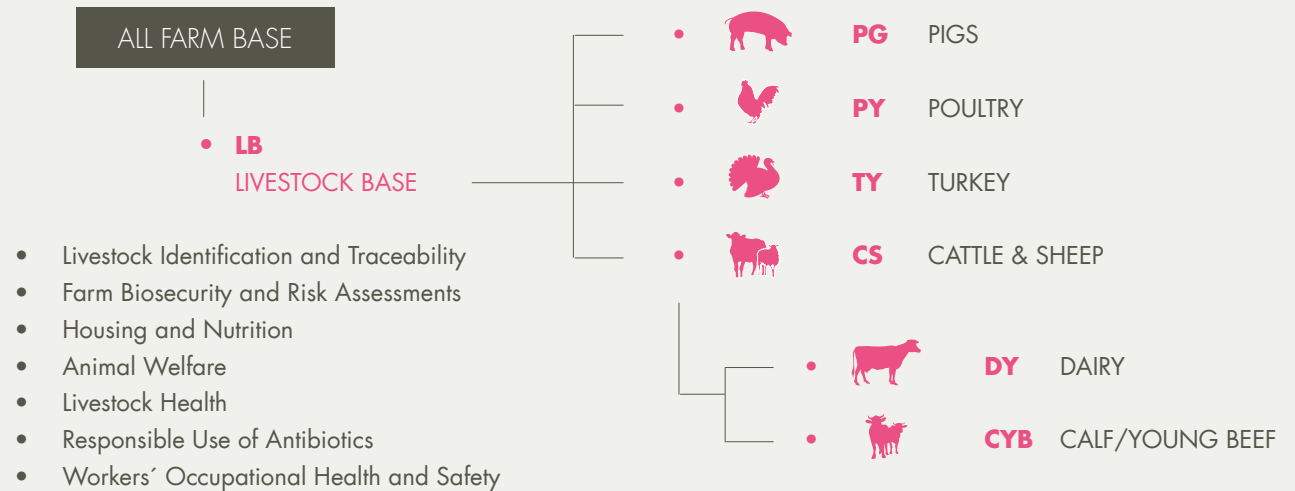


LIVESTOCK CERTIFICATION (LB)

Food Safety and Animal Welfare



SIX STANDARDS COVERING THE MAIN SPECIES



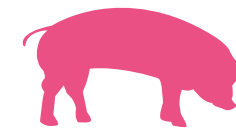
4,149 Producers under
Certification in **17** Countries*



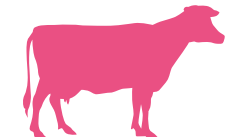
5k+
Metric Tons of Bovines
Certified Worldwide*



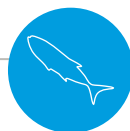
480k+
Metric Tons of Poultry
Certified Worldwide*



230k+ **
Metric Tons of Pigs
Certified Worldwide*



145k+
Metric Tons of Dairy
Certified Worldwide*



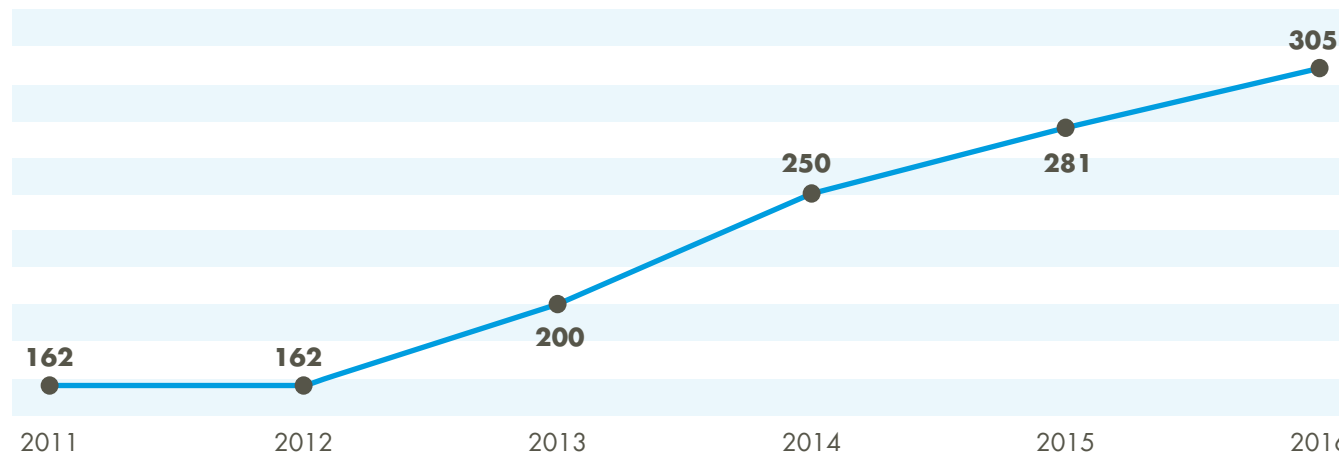
AQUACULTURE CERTIFICATION (AB)

Caring for Consumers - Responsible Sourcing at All Stages of Production


2+ Million Metric Tons
 Certified Worldwide*

 Covers All Species of
 Finfish, Crustaceans and Molluscs

TOTAL NO. OF AQUACULTURE PRODUCERS UNDER CERTIFICATION*



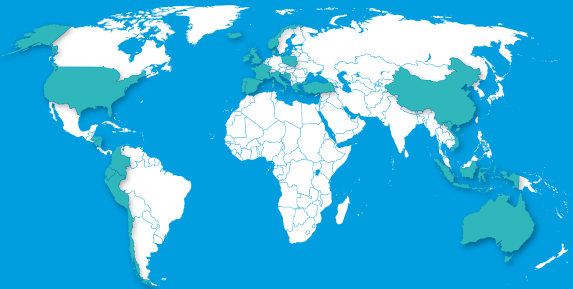
SPECIES CURRENTLY CERTIFIED AGAINST THE GLOBALG.A.P. AQUACULTURE STANDARD

Atlantic Salmon [<i>Salmo salar</i>]	Giant Tiger Prawn [<i>Penaeus monodon</i>]	Red Porgy [<i>Pagrus pagrus</i>]
Barramundi [<i>Lates calcarifer</i>]	Gilthead Seabream [<i>Sparus aurata</i>]	Redbanded Seabream [<i>Pagrus auriga</i>]
Bluespotted Seabream [<i>Pagrus caeruleostrictus</i>]	Greater Amberjack [<i>Seriola dumerili</i>]	Salmon Trout [<i>Salmo trutta trutta</i>]
Brook Trout [<i>Salvelinus fontinalis</i>]	Large-Eye Dentex [<i>Dentex macrophthalmus</i>]	Senegalese Sole [<i>Solea senegalensis</i>]
Brown Trout [<i>Salmo trutta fario</i>]	Meagre [<i>Argyrosomus regius</i>]	Sharpshout Seabream [<i>Diplodus puntazzo</i>]
Cobia [<i>Rachycentron canadum</i>]	Mediterranean Mussel [<i>Mytilus galloprovincialis</i>]	Shi Drum [<i>Umbrina cirrosa</i>]
Coho Salmon [<i>Oncorhynchus kisutch</i>]	Nile Tilapia [<i>Oreochromis niloticus</i>]	Turbot [<i>Scophthalmus maximus</i>]
Common Dentex [<i>Dentex dentex</i>]	Pacific Cupped Oyster [<i>Crassostrea gigas</i>]	White Grouper [<i>Epinephelus aeneus</i>]
Common Pandora [<i>Pagellus erythrinus</i>]	Pangasius Tra [<i>Pangasianodon hypthalmus</i>]	Whiteleg Shrimp [<i>Litopenaeus vannamei</i>]
European Flat Oyster [<i>Ostrea edulis</i>]	Pink Dentex [<i>Dentex gibbosus</i>]	
European Seabass [<i>Dicentrarchus labrax</i>]	Rainbow Trout [<i>Oncorhynchus mykiss</i>]	

*Updated: 31.12.2016 | www.globalgap.org/aquaculture



AQUACULTURE CERTIFICATION (AB)



GLOBALG.A.P. Aquaculture Certification in **27** Countries*

LIST OF COUNTRIES WITH AQUACULTURE PRODUCERS UNDER CERTIFICATION*

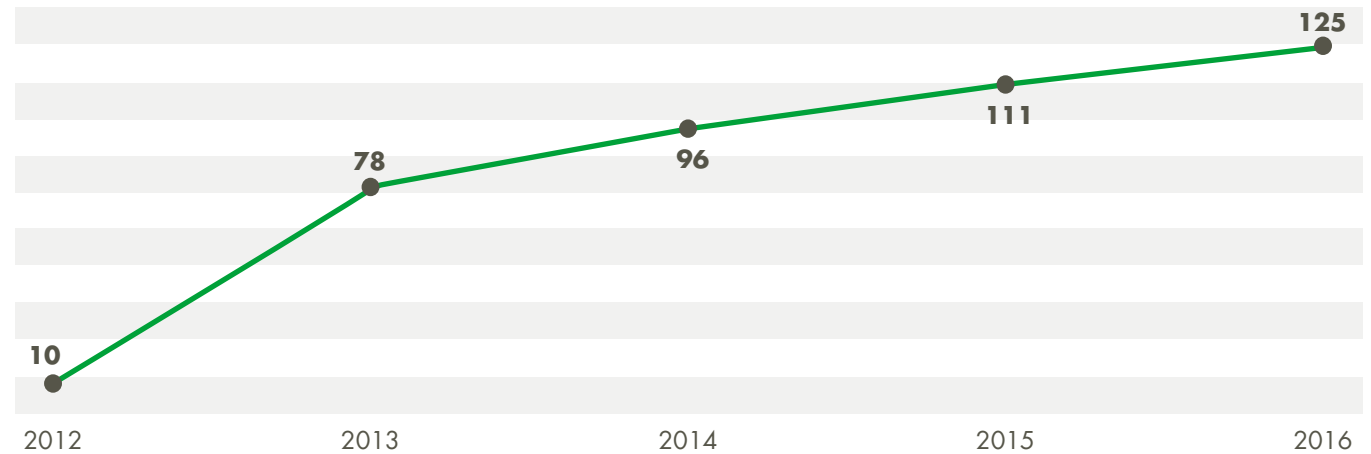
- Australia
- Bosnia/Herzegovina
- Chile
- China
- Colombia
- Croatia
- Denmark
- Ecuador
- Faroe Islands
- France
- Greece
- Honduras
- Iceland
- Indonesia
- Ireland
- Italy
- Nicaragua
- Norway
- Peru
- Poland
- Portugal
- Spain
- Turkey
- UK
- USA
- Vietnam



COMPOUND FEED MANUFACTURING (CFM)

Safe Feed - Safe Food

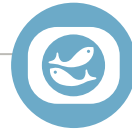
TOTAL NO. OF COMPOUND FEED MANUFACTURING CERTIFICATIONS*



7.4+ Million Tons of Certified Compound Feed for Aquaculture

125 Certificates in **32** Countries

5.6+ Million Tons of Certified Compound Feed for Livestock



GGN LABEL AND CONSUMER PORTAL

AQUACULTURE WITH GGN

INTRODUCING THE CONSUMER LABEL FOR CERTIFIED AQUACULTURE

With the aim to actively support customers from trade, industry and aquaculture, in 2016 GLOBALG.A.P. launched the GGN Label, a consumer label for fish and seafood from certified aquaculture based on the GLOBALG.A.P. Aquaculture Standard Version 5. Alongside the GGN Label, GLOBALG.A.P. also launched an online platform on which consumers can obtain specific information on individual farms and products using the GGN.

Aquaculture products that come from GLOBALG.A.P. certified farms can now be labeled with the new GGN consumer label, which works with the GGN – the GLOBALG.A.P. Number, a 13-digit identification number that identifies all the certified participants in the production and supply chain.

All aquaculture products with the GGN Label are thus certified in accordance with the rules of the GLOBALG.A.P.

Aquaculture Standard. In addition, importers and exporters in the worldwide supply chain are checked to ensure that GLOBALG.A.P. certified goods are suitably distinguished from non-certified goods, and that they are correctly marketed as such.



The GLOBALG.A.P. Number (GGN) and the GLOBALG.A.P. CoC Number are 13-digit numbers that uniquely identify each individual producer and CoC certified company in the GLOBALG.A.P. Database.



MEET YOUR FARM ON THE WWW.GGN.ORG PORTAL



Using the GGN printed on the product packaging, consumers can learn more about the farms that have produced the GLOBALG.A.P. certified products at WWW.GGN.ORG – the online portal for certified aquaculture. The website also explains what good aquaculture practices are and how the certified farms implement them. This direct line between the consumer and the original producer forms the basis of a chain of trust in food production.

AQUACULTURE WITH GGN

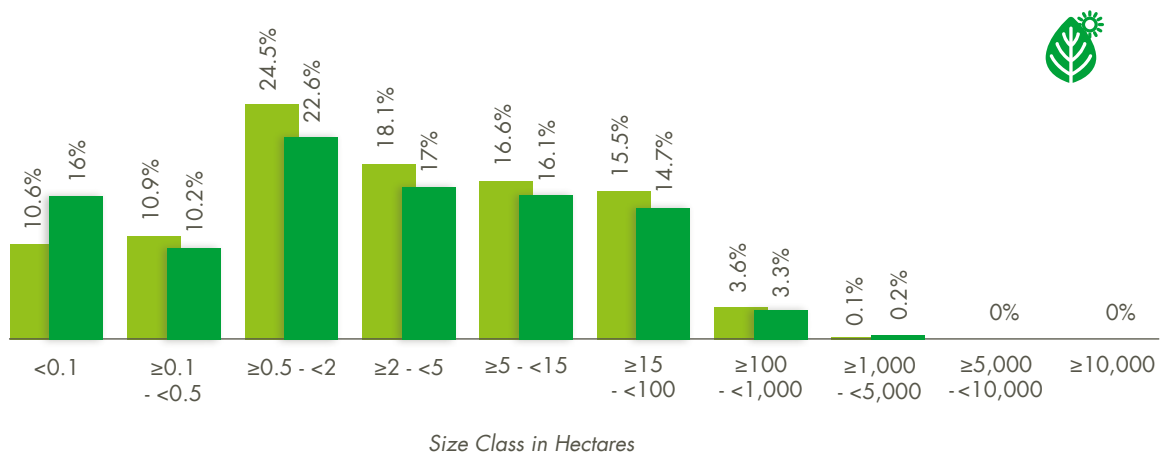


WWW.GGN.ORG

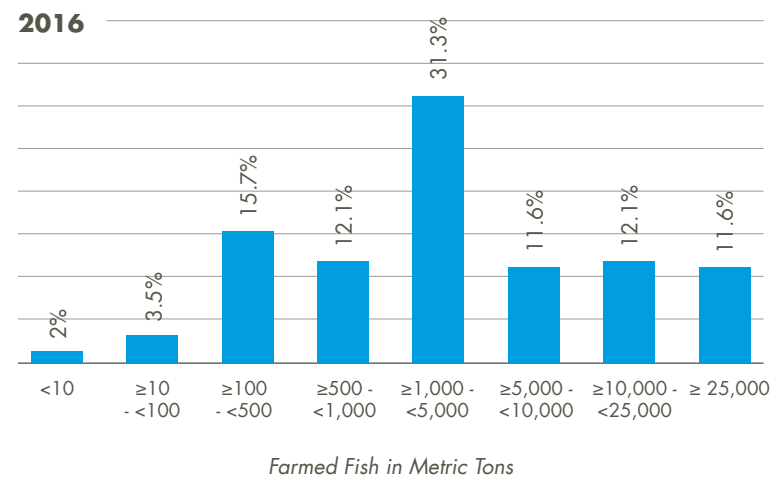
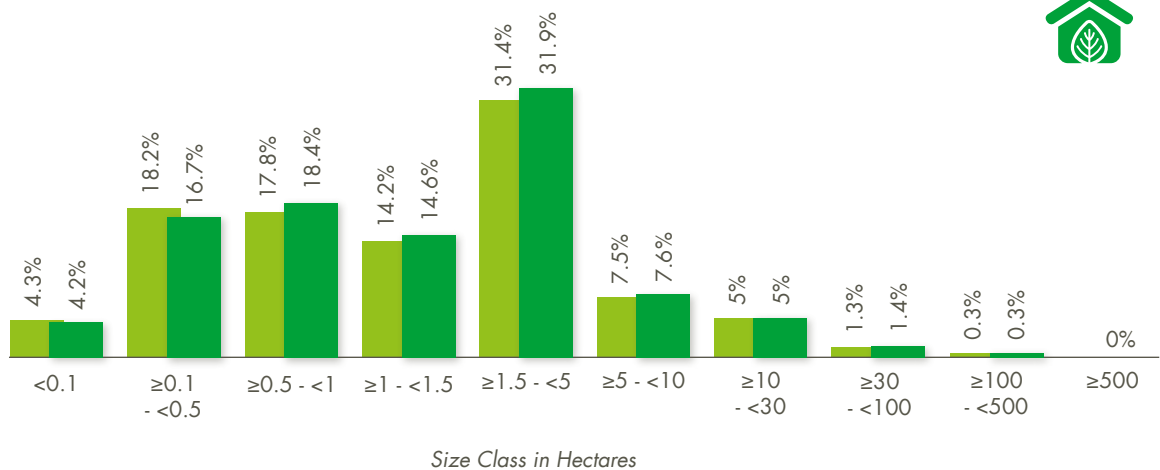
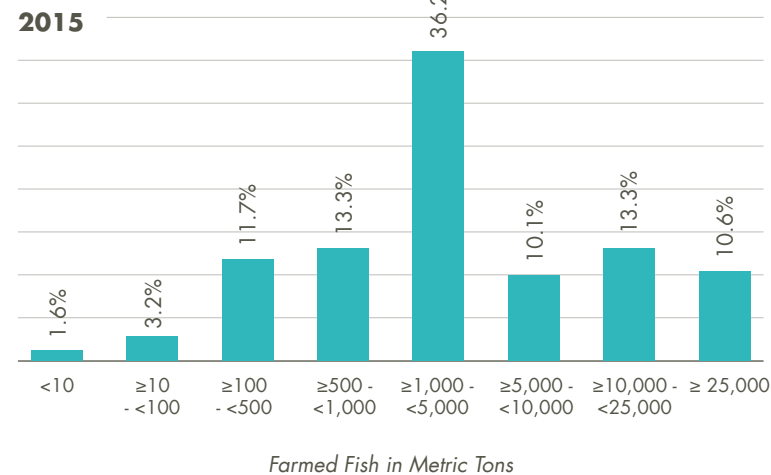


GLOBALG.A.P. IFA STATISTICS

PERCENTAGE OF PRODUCERS UNDER CERTIFICATION PER SIZE CLASS WORLDWIDE – FRUIT & VEGETABLES*



PERCENTAGE OF PRODUCERS UNDER CERTIFICATION PER SIZE CLASS WORLDWIDE AQUACULTURE*



Covered Crops



Non-Covered Crops



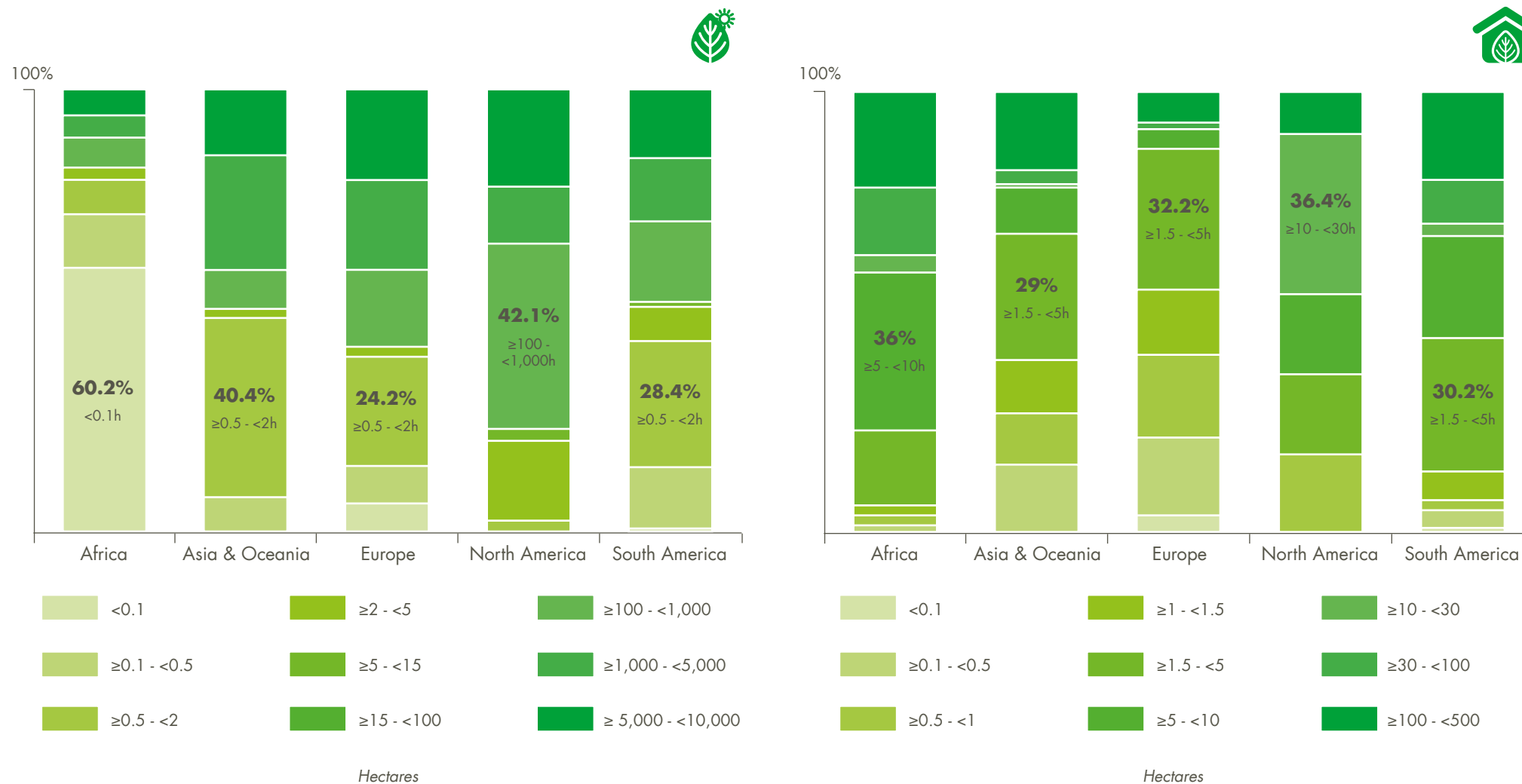
2015



2016

*Updated: 31.12.2016

PERCENTAGE OF PRODUCERS UNDER CERTIFICATION PER SIZE CLASS AND REGION FRUIT & VEGETABLES*



Covered Crops

Non-Covered Crops

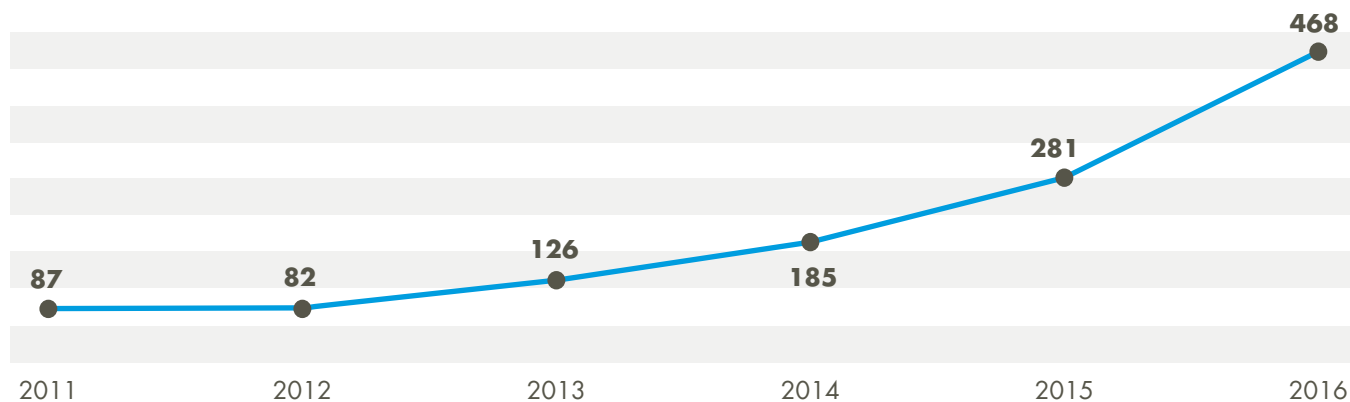
*Updated: 31.12.2016



CHAIN OF CUSTODY (COC)

Safeguarding the GLOBALG.A.P. Certified Status Throughout the Entire Supply Chain

TOTAL NO. OF CHAIN OF CUSTODY CERTIFICATIONS*



468
Certificates in*

30
Countries*

66% Increase in GLOBALG.A.P. CoC Certifications since December 2015*

3.5+ Million Tons of Certified Aquaculture Covered by CoC*

14.2+ Million Tons of Certified Crops Covered by CoC*

COUNTRIES WITH COC CERTIFIED PRODUCERS*

- | | | |
|----------|-------------|----------------|
| Austria | Greece | Peru |
| Belgium | Hungary | Poland |
| Brazil | Israel | Portugal |
| Chile | Italy | Russia |
| Colombia | Latvia | Singapore |
| Denmark | Lithuania | Spain |
| Ecuador | Mexico | Taiwan |
| Estonia | Netherlands | Turkey |
| France | Norway | United Kingdom |
| Germany | Panama | Vietnam |

*Updated: 31.12.2016 | www.globalgap.org/coc



CROPS FOR PROCESSING (CfP)

Ensuring Food Safety and Environmental Sustainability in Food Processing

Based on the Integrated Farm Assurance Standard (IFA) for Fruit and Vegetables and Combinable Crops, the GLOBALG.A.P. Crops for Processing Standard covers the growing of crops used for further processing, such as cooking, freezing, and juicing as well as for feed, and coffee for roasting.

The Crops for Processing Standard is aligned with the Integrated Farm Assurance Standard (IFA), with the two key differences being the risk-based approach to food safety and the auditing rules. The food safety risks on farm level for the production of the products that will undergo further manufacturing and processing are different from those destined for the fresh produce market and the standard accommodates these differences. The CfP Standard, as a subset of the IFA, is designed to ensure that these producers comply with similar standards in terms of environmental sustainability. Integrated Farm Assurance Certification,

however, replaces a CfP Certification where a producer supplies both the fresh and processing markets.

The CfP also differs in that it is a non-accredited standard. Producers have the option to conduct and upload self-assessments (Option 1), or internal inspections and QMS audits (Option 2) during the certification period as proof that the system is maintained. The onsite inspections by the external CB may take place every 3rd year.

Processors who want to sell their final products with a GLOBALG.A.P. Certification also require the Chain of Custody (CoC) Certification. While the CfP Standard applies to the way the crops are grown, the CoC Certification is used to ensure traceability and segregation of certified and non-certified products.





localg.a.p.

The First Step Toward Safe & Sustainable Agriculture



PROVIDING A STEPWISE APPROACH TO GLOBALG.A.P. IFA CERTIFICATION

localg.a.p. is the stepping stone toward certification. A cost-effective solution for emerging markets, it helps producers gain gradual recognition by providing an entry level to certification. And it helps retailers gain access to quality foods, support their local and regional producers, and promote Good Agricultural Practice.

localg.a.p. OFFERS PRODUCERS AND RETAILERS TWO SOLUTIONS

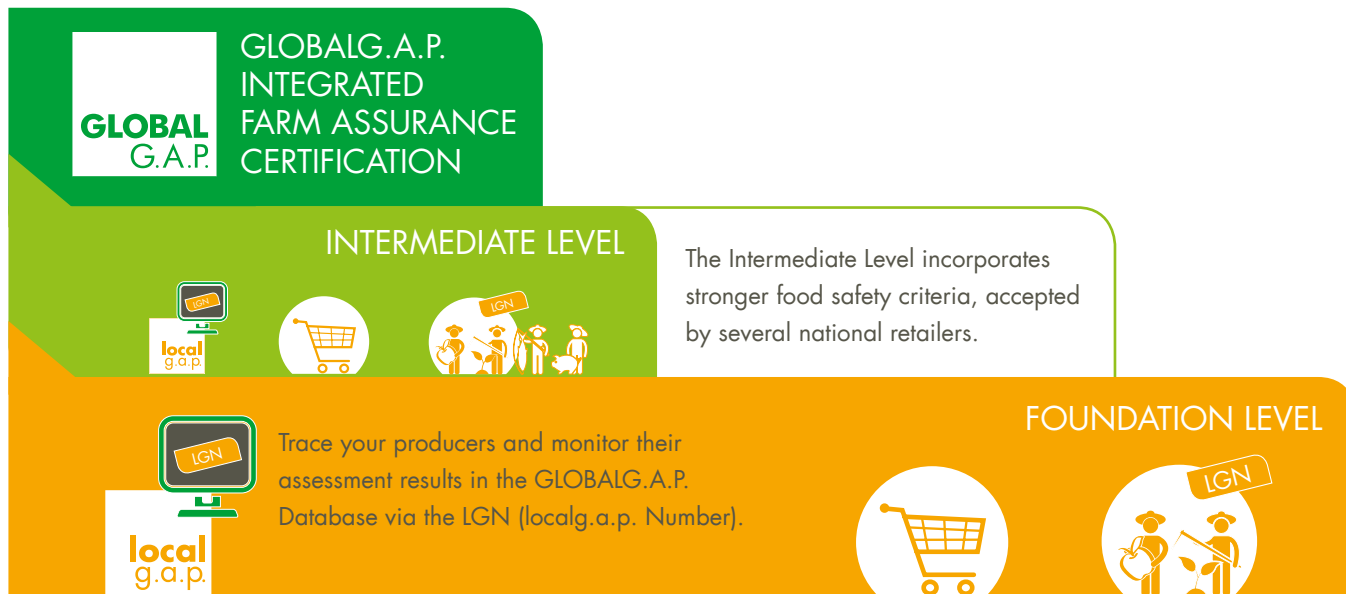
localg.a.p. Solution 1

Our Ready-to-Use solution, which offers a complete package that you can use right away.

localg.a.p. Solution 2

A fully customized solution that gives GLOBALG.A.P. members the opportunity to initiate their own program.

Learn more at www.localgap.org





localg.a.p.

The First Step Toward Safe & Sustainable Agriculture

// localg.a.p. has enabled emerging farmers to enter the SPAR Fresh supply chain by producing quality fresh produce safely and sustainably. //

*James Lonsdale, National Fresh Produce Manager
The SPAR Group Ltd, South Africa*

localg.a.p. PROGRAMS*

COUNTRY	PROGRAM OWNER	PROGRAM NAME	ATTRIBUTES	COUNTRY	PROGRAM OWNER	PROGRAM NAME	ATTRIBUTES
Argentina	Estación Experimental Agroindustrial Obispo Colombres	localg.a.p. Tucuman - Sugarcane Without Fire	Scope: CROPS, Sub-scope: FV (Fruit) 1) Foundation Level 2) Intermediate Level	South Africa	Freshmark (Shoprite)	Freshmark localg.a.p. SA Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level Freshmark Add-on GMP (Cust.)
Botswana	Spar South Africa	SPAR localg.a.p. Botswana Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Entry Level (customized) 2) Foundation Level 3) Intermediate Level	South Africa	Spar - South Africa	SPAR localg.a.p. SA Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Entry Level (customized) 2) Foundation Level 3) Intermediate Level
Bulgaria	Billa Bulgaria	BG localg.a.p. Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level	South Africa	Massmart (Walmart)	Massmart/Walmart localg.a.p. SA Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level
Guatemala	Agrequima	localg.a.p. Guatemala	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level	South Africa	Pick n Pay	Pick n Pay localg.a.p. SA Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Entry Level (customized) 2) Foundation Level 3) Intermediate Level
India	Reitzel India Private Limited	localg.a.p. India - Reitzel	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level	USA	Walmart	localg.a.p. North America Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level
Nigeria	ABX World	localg.a.p. Nigeria - Fruit & Vegetables	Scope: CROPS, Sub-scope: FV 1) Foundation Level 2) Intermediate Level				



GLOBALG.A.P.+ ADD-ONS

Enhance your GLOBALG.A.P. IFA Certification for Added Assurance

CUSTOMIZED SOLUTIONS FOR SAFE & SUSTAINABLE AGRICULTURE

GLOBALG.A.P. has developed, based on demand, voluntary add-on modules that enhance your GLOBALG.A.P. Integrated Farm Assurance Certification. These made-to-measure add-ons cover specific aspects of the agricultural production process and supply chain. They upgrade your status as a producer and offer buyers specific assurances tailored to their interests and preferences.



DEVELOP YOUR OWN GLOBALG.A.P.+ ADD-ON

Take advantage of GLOBALG.A.P.'s Standard development expertise. We can work with you to develop your own customized solution that covers your particular demands and requirements. Your checklist of measures can then simply be assessed together with the GLOBALG.A.P. audit.

Enjoy all benefits that the GLOBALG.A.P. System has to offer!

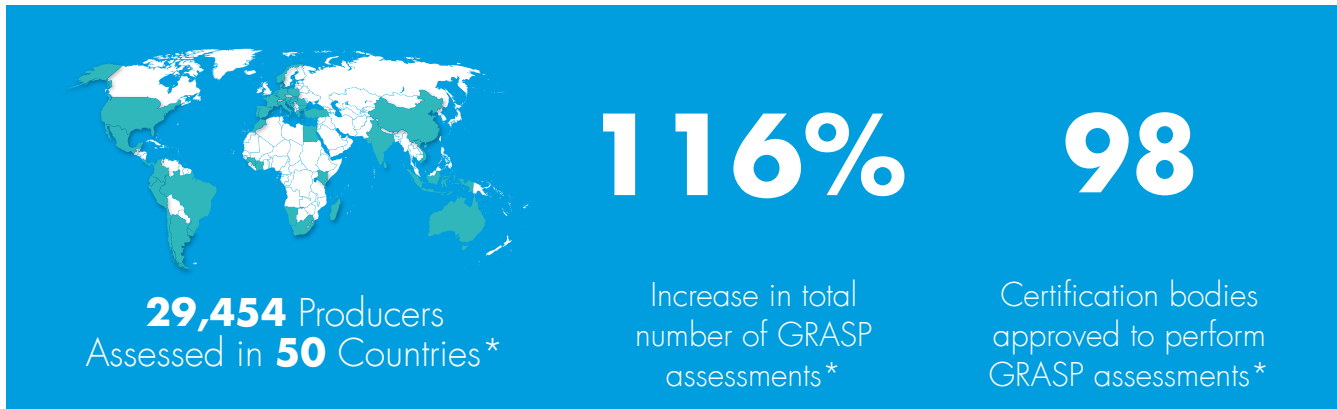




GRASP - GLOBALG.A.P. RISK ASSESSMENT ON SOCIAL PRACTICE

Committed to Workers' Health, Safety and Welfare

Good Agricultural Practice is not just about products; it's also about people. GRASP stands for GLOBALG.A.P. Risk Assessment on Social Practice and is designed to complement GLOBALG.A.P. Certification with social aspects.

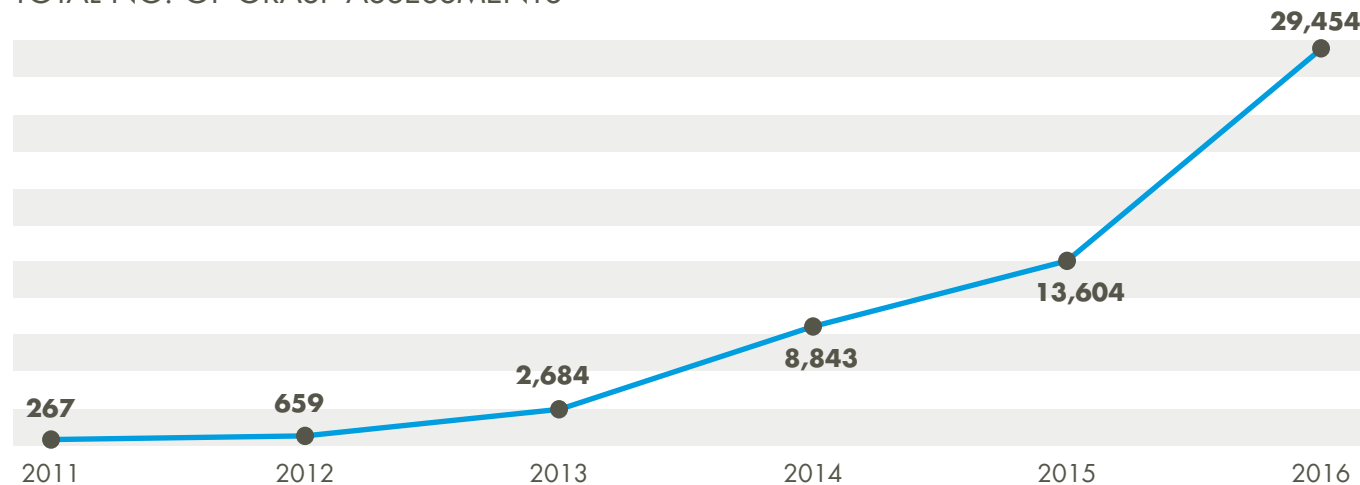


LIST OF ALL GRASP NATIONAL INTERPRETATION GUIDELINES

New in 2016

- Argentina
- Bosnia/Herzegovina
- Brazil
- Chile
- Croatia
- Czech Republic
- Dominican Republic
- Ethiopia
- Greece
- Italy
- Madagascar
- Morocco
- New Zealand
- Norway
- Poland
- Portugal
- Slovakia
- South Africa
- Spain
- Turkey
- UK

TOTAL NO. OF GRASP ASSESSMENTS*



GRASP TRAINING

GRASP TRAINING FOR CB IN-HOUSE TRAINERS

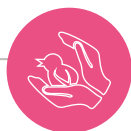
29/6/16 Cologne
4/11/16 Cologne

GRASP TRAINING FOR FARM ASSURERS

7/11/16 Update webinar

MEETINGS FOR CB AUDITORS & SCHEME MANAGERS

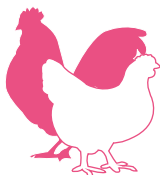
17/10/16 Spain (face-to-face)
24/10/16 Italy (webinar)



ANIMAL WELFARE ADD-ONS

Advanced Welfare Conditions for Added Reassurance

POULTRY/
BROILER CHICKEN



FINISHING
PIGS

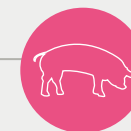
Consisting of two modules – one for broilers and one for finishing pigs – the GLOBALG.A.P. Animal Welfare Add-ons set out criteria that go beyond legal requirements, and which define the contents of complementary and voluntary add-on certifications for livestock producers. The criteria are science based, feasible, economically viable, and auditable.

The Animal Welfare Add-ons:

- Offer voluntary modules to enhance GLOBALG.A.P. IFA Livestock Certification
- Define Control Points with progressive requirements that go beyond legislation
- Upgrade your husbandry system to a proactive animal welfare status
- Enable you to offer your buyers a forward-looking approach to sustainability



www.globalgap.org/animalwelfare



SUSTAINABLE MEAT INITIATIVE

Animal Welfare Add-on for Finishing Pigs for the Dutch Market



The product of a collaboration between the Dutch meat processing companies and Dutch retailers (CBL) working together with consumer representatives and NGOs, the GLOBALG.A.P. Sustainable Meat Initiative (SMI) Add-on consists of additional requirements covering the pig production in the Netherlands for those finishing pigs that are supplied to the domestic Dutch retail market.

The pork supply chain partners agreed to establish three voluntary add-on modules:

- Module 1:** Animal Health Add-on for Finishing Pigs/Responsible Use of Antibiotics
- Module 2:** Animal Welfare Add-on for Finishing Pigs
- Module 3:** Environment and Conservation

The three modules of the GLOBALG.A.P. SMI Add-on are assessed and certified by the approved certification bodies in addition to and on top of the GLOBALG.A.P. Integrated Farm Assurance (IFA) Standard for finishing pig production, the Integrated Chain Control scheme for pig production (IKB Varken scheme), which is successfully benchmarked to the IFA Standard, as well as on top of the IKB Varken Netherlands scheme with a supplement, which is a resembling scheme to the IFA Standard.

For Dutch finishing pigs producers who intend to supply the domestic retail market, assessment against the SMI Add-on has become a prerequisite.

www.globalgap.org/smi



RESPONSIBLE OPERATIONS STANDARD (ROS)

Add-on for Compound Feed Manufacturers

PUTTING FEED MILLS AT THE FOREFRONT OF SUSTAINABILITY

The Responsible Operations Standard (ROS) Add-on for Compound Feed Manufacturing V1 aims to improve the sustainability practices of feed mills wishing to produce sustainable compound feed for aquaculture and livestock. It ensures:

- Improved manufacturing processes by reducing energy use and GHG emissions as well as integrating strategies to avoid waste and effluents.
- Responsible sourcing of agricultural and marine feed materials from sustainable production.
- Product declarations on feed efficiency, environmental impacts, and genetically modified organisms (GMO) content.
- Mass balances for specific claims on sustainability attributes of feed materials.
- Social engagement with the local community.



COOP SUSTAINABLE WATER MANAGEMENT PROGRAM

Add-on to Improve the Use of Fresh Water Resources on Farm



Fresh water scarcity is a severe problem in various countries and regions around the world, and due to climate change and a rising global population, this problem is growing. As today 70% of the world's freshwater resources are used in agriculture, it is crucial that we improve water management at farm level.

In order to tackle the issue, Coop, a Swiss retail company and pioneer in sustainability joined forces with GLOBALG.A.P. to develop an add-on for sustainable water management at farm level.

Based on the GLOBALG.A.P. IFA Crops Standard, the Coop Sustainable Water Management Program Add-on incorporates a wide range of criteria to assess sustainable water management, such as:

- Legal conformity of water sources and extraction rates
- Best practices in water management (e.g. use of tensiometers)
- Protection of water sources
- Monitoring of water consumption (m³/ha/year)
- Impact of producers on sustainable watershed management

The Coop Add-on is available for producers, traders and retailers alike to use and demonstrate their efforts for sustainable water management in agriculture.



GLOBALG.A.P.
AROUND THE WORLD



In 2016 GLOBALG.A.P. conducted a photo contest that invited GLOBALG.A.P. certified producers around the world to submit a photo of a team member holding up their GLOBALG.A.P. Number.

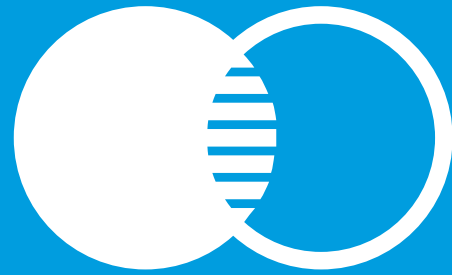
The contestants submitted photos from all over the world, which were then integrated into a world map and showcased at the GLOBALG.A.P. SUMMIT 2016 in Amsterdam.

The GLOBALG.A.P. Around the World Photo contest winner Richfield Miho Co. Ltd. from Japan (GGN 4052852706568) also won a trip to the GLOBALG.A.P. SUMMIT 2016 in Amsterdam.



GLOBALG.A.P. SERVICES REPORT

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“ Being a Farm Assurer for Livestock gives me ongoing access to GLOBALG.A.P.’s training, tools, materials, knowledge base, and network. This greatly facilitates my work as a consultant to small-scale livestock producers and producer groups, as I help them raise their food safety standards and achieve certification. ”

*Diego Salgado, Veterinarian, be-QUAL, Spain
GLOBALG.A.P. Licensed Farm Assurer*

“ GLOBALG.A.P. Membership provides a valuable platform for retailers and producers to work together and find solutions that serve both needs. It’s an important role to play and we encourage other retailers to become part of the debate. ”

*Leon Mol, Director of Product Safety and Social Compliance
Ahold Delhaize GSO B.V., Netherlands
GLOBALG.A.P. Board Member*



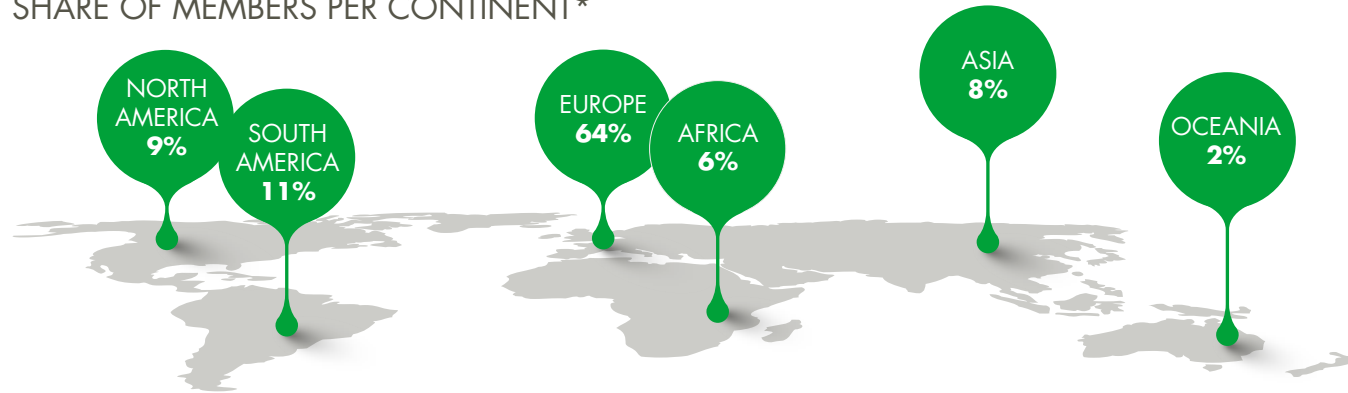


MEMBERSHIP

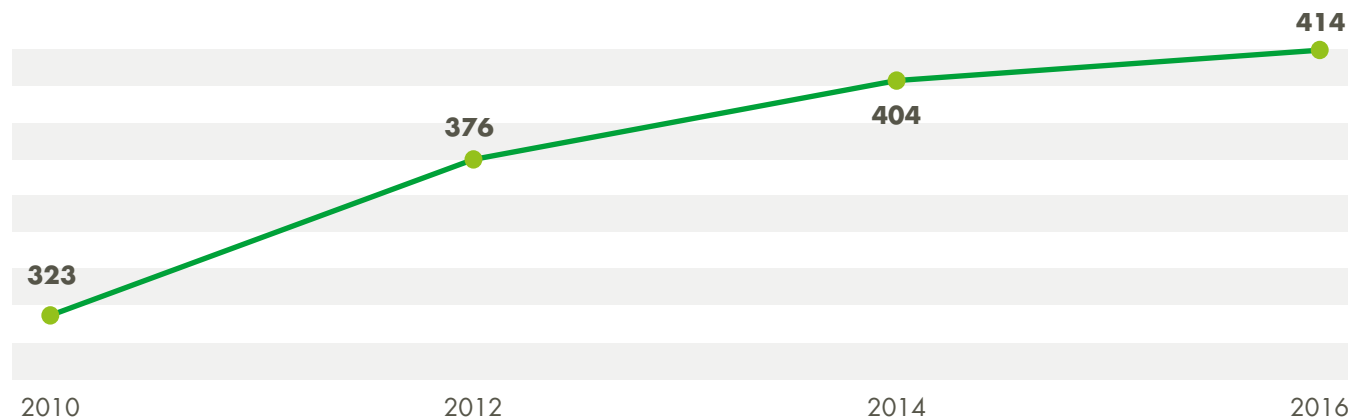
Shaping the Future Together

GLOBALG.A.P. is the product of a network of partnerships that extends across the globe. Our members play a major role in helping us connect producers and suppliers, improve GLOBALG.A.P. Certification, create a benchmarking framework, and promote food safety, sustainability, worker safety, animal welfare, and environmental protection. Members partner with GLOBALG.A.P. to shape the future and enjoy a range of benefits that add value to their businesses and the industry as a whole.

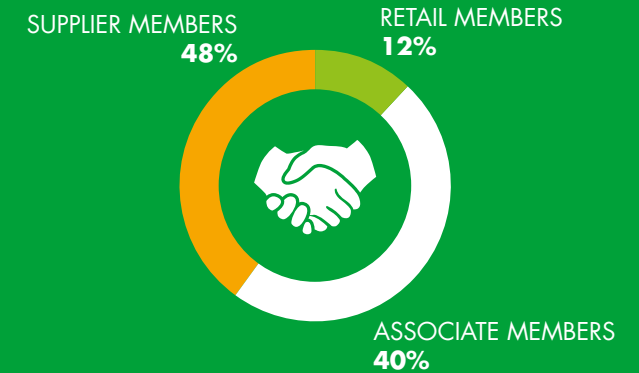
SHARE OF MEMBERS PER CONTINENT*



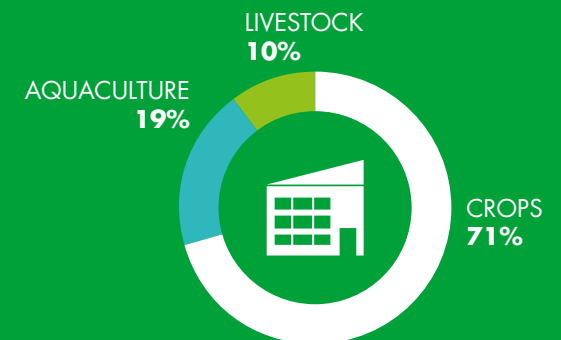
TOTAL NO. OF MEMBERS*



MEMBERS BY TYPE*



SUPPLIER MEMBERS BY SCOPE*



*Updated: 31.12.2016 | www.globalgap.org/membership



WE WELCOME NEW MEMBERS IN 2016*

NEW RETAIL & FOOD SERVICE MEMBERS

MEMBER	COUNTRY	WEB ADDRESS
ACI Logistics Limited	Bangladesh	www.aci-bd.com
Arcos Dorados - McDonald's Latin America	Brazil	www.arcosdorados.com
New City Centre Supermarket (EKK Group)	UAE	www.cityretail.ae
NORDSEE GmbH	Germany	www.nordsee.com



NEW PRODUCER/SUPPLIER MEMBERS



MEMBER	COUNTRY	WEB ADDRESS
Agropecuaria Montelibano S.A de C.V.	Honduras	www.agrolibano.com
Air Business Express Ltd (abx world)	Nigeria	www.abxworld.com
Arunawad Market Co. Ltd	Thailand	www.arunsawadmarket.com
Austria Juice GmbH	Austria	www.austriajuce.com
Bardini + Keller AG	Switzerland	www.bardinikeller.ch
Best Fresh Trade	Netherlands	www.bestfreshgroup.com
Coexphal	Spain	www.coexphal.es
Cristalplant Division Semillero SL	Spain	www.cristalplant.es
Freshcare Ltd	Australia	www.freshcare.com.au

MEMBER	COUNTRY	WEB ADDRESS
FreshMazovia.com Sp. J.	Poland	www.freshmazovia.com
International Association of Horticultural Producers (AIPH)	UK	www.aiph.org
Köster Marine Proteins GmbH	Germany	www.kmp-fishmeal.com
Minh Phu Seafood Corporation	Vietnam	www.minhphu.com
Peixes da Amazonia S/A	Brazil	www.peixesamazonia.com.br
Reitzel India Private Limited	India	www.reitzel.fr
VICASOL S.C.A.	Spain	www.vicasol.com



WE WELCOME NEW MEMBERS IN 2016*

NEW ASSOCIATE MEMBERS



MEMBER	COUNTRY	WEB ADDRESS
AgriPlace	Netherlands	www.agriplace.com
Chiayi County Government	Taiwan	www.cyhg.gov.tw
Dayenu Ltda	Chile	www.dayenu.cl
Egyptian Centre of Organic Agriculture ECOA	Egypt	www.ecoa.eg
Equitable Food initiative	USA	www.equitablefood.org
Expertisebureau HDG B.V.	Netherlands	www.hdg.nl
FITI Testing & Research Institute		www.fiti.re.kr
Foundation Fair Produce Nederland	Netherlands	www.fairproduce.nl
GESTION DE LICENCIAS VEGETALES GESLIVE, S.L.U.	Spain	www.geslive.com
Get GAP/Agro Stapar doo	Serbia	www.getgap.com
Golden Supreme Mongol Quality	Mongolia	
Isidor Sustainability Research Institute	South Korea	www.isidor.kr
Kencert International Ltd.	Kenya	www.kencert.com

MEMBER	COUNTRY	WEB ADDRESS
Koppert Biological Systems	Netherlands	www.koppert.com
LUTRA AS	Norway	
Nueva Agroindustrias del Norte, S.A. de C.V.	Mexico	www.agroindustriasdelnorte.com.mx
Productos Citrosol, S.A	Spain	www.citrosol.com
Salmon-Safe Inc.	USA	www.salmonsafe.org
Servico Nacional de Aprendizagem Rural/SENAR-AR/PR	Brazil	www.sistemafaep.org.br
Stockton (Israel) Ltd.	Israel	www.stockton-ag.com
Sustentar Adviser	Brazil	www.mundialfood.com.br
Technoserve SA	South Africa	www.technoserve.org.za
The Sustainability Initiative of South Africa (SIZA)	South Africa	www.siza.co.za
TUV HELLAS (TUV Nord) S.A.	Greece	www.tuvhellas.gr



HONORING OUR LONGTIME MEMBERS*

// On behalf of the entire GLOBALG.A.P. Team and Board, we wish to thank you for being a dedicated GLOBALG.A.P. Member!

GLOBALG.A.P. Members are the backbone of our company. As a member-driven organization, we highly appreciate and value your loyal patronage over the 10+ years you have been with

us as a committed and dedicated partner. Your contribution and the impact it has had on the growth and development of our standards and our organization motivate us to continue seeking greater and more innovative solutions for the challenges in the years to come.

We look forward to shaping the future of farm certification with you! //

Flavio Alzueta, GLOBALG.A.P. Vice President, Chief Marketing Officer

RETAIL & FOOD SERVICE MEMBERS



MEMBER	COUNTRY	WEB ADDRESS
AEON Co. Ltd	Japan	www.aeon.info/en
Albert Heijn B.V.	Netherlands	www.ah.nl
ALDI Einkauf GmbH & Co. OHG (Süd)	Germany	www.aldi-sued.de
ASDA Group Plc	UK	www.asda.co.uk
CBL	Netherlands	www.cbl.nl
Coop Genossenschaft	Switzerland	www.coop.ch
EDEKA AG	Germany	www.edeka.de
FEDIS	Belgium	www.fedis.be
Globus SB Warenhaus Holding	Germany	www.globus.net
ICA Gruppen AB	Sweden	www.ica.se
Kesko	Finland	www.kesko.fi

MEMBER	COUNTRY	WEB ADDRESS
Koninklijke Ahold Delhaize NV	Netherlands	www.aholddelhaize.com
Lidl Stiftung & Co. KG	Germany	www.lidl.de
Marks and Spencer	UK	www.marksandspencer.com
McDonald's Corporation	USA	www.mcdonalds.com
Migros Genossenschaftsbund	Switzerland	www.migros.ch
Sainsbury's Supermarkets Ltd	UK	www.sainsburys.co.uk
SPAR Austria	Austria	www.spar.at
Superunie B.A.	Netherlands	www.superunie.nl
tegut...gute Lebensmittel GmbH & Co. KG	Germany	www.tegut.com
Tesco	UK	www.tesco.com
WM Morrisons Supermarkets Plc	UK	www.morrisons.co.uk



HONORING OUR LONGTIME MEMBERS*

PRODUCER/SUPPLIER MEMBERS



MEMBER	COUNTRY	WEB ADDRESS
Agrarmarkt Austria Marketing GesmbH	Austria	www.ama-marketing.at
Albafruit	France	www.albafruit.fr
ANECOOP Spain COOP	Spain	www.anecoop.com
APO Conerpo soc. Coop. a.r.l.	Italy	www.conerpo.com
Apofruit ITALIA Soc. Coop. Agr.	Italy	www.apofruit.it

MEMBER	COUNTRY	WEB ADDRESS
Ardo	Belgium	www.ardo.com
Asocolflores	Colombia	www.asocolflores.org
Assured Food Standards Ltd	UK	assurance.redtractor.org.uk
Blue Whale	France	www.blue-whale.com
Bonita Pacific Fruit Company N.V.	Belgium	www.bonita.com

PRODUCER/SUPPLIER MEMBERS CONT.

MEMBER	COUNTRY	WEB ADDRESS	MEMBER	COUNTRY	WEB ADDRESS
British Ornamental Plant Producers (BOPP) Certification Scheme	UK	www.bopp.org.uk	Landgard Obst und Gemüse GmbH	Germany	www.landgard.de
Capespan Group	Belgium	www.capespan.com	Lava	Belgium	www.lava.be
Centro Servizi Ortofrutticoli (CSO)	Italy	www.csoservizi.com	Lomanoryas	Spain	www.lomanoryas.com
Chilean Fresh Fruit Association (ASOEX)	Chile	www.chileanfreshfruit.com	LTO-Netherlands	Netherlands	www.lto.nl
Chilean Pork Producers Association (Asprocer)	Chile	www.asprocer.cl	Magrabi Agriculture	Egypt	www.magrabi-agriculture.com
Chilean Poultry Producers Association (APA)	Chile	www.apa.cl	Marine Harvest	Norway	www.marineharvest.com
CNIPT	France	www.cnipt.com	McCain Foods Europe B.V.	Netherlands	www.mccain.nl
COATO	Spain	www.coato.com	Mexico Calidad Suprema A.C.	Mexico	www.mexicocalidadsuprema.com.mx
Cooperatie Fruitmasters Groep	Netherlands	www.fruitmasters.nl	MPS Milieu Programma Sierteelt	Netherlands	www.my-mps.com
Direction des Domaines Agricoles	Morocco	www.lesdomainesagricoles.com	OPST Obst Partner Steiermark GmbH	Austria	www.opst.at
DPA - Dutch Produce Association	Netherlands	www.dpa.eu	Orchard Fruit Co. S.L.	Spain	www.orchardfruitco.com
Driscoll's Strawberry Associates	USA	www.driscolls.com	Patagonian Fruits Trade S.A.	Argentina	www.patagonianfruits.com
Erzeugergroßmarkt Langförden-Oldenburg eG	Germany	www.elo-online.de	Pfalzmarkt für Obst und Gemüse eG	Germany	www.pfalzmarkt.de
European Trace Consortium GmbH	Germany	www.epega.org	Primland sas	France	www.primland.fr
Fepex	Spain	www.fepex.es	Prince de Bretagne	France	www.prince-de-bretagne.com
Findus Sverige AB	Sweden	www.findus.com	Reo Veiling	Belgium	www.reo.be
Flamingo Holdings	UK	www.flamingoholdings.com	Scottish Sea Farms Ltd	UK	www.scottishseafarms.com
FPEAK	Kenya	www.fpeak.org	SHAFFE	Belgium	www.shaffe.net
Fruchtimport Van Wylick GmbH	Germany	www.vanwylick.de	The Greenery	Netherlands	www.thegreenery.com
Futura Kobenhavn A/S	Denmark	www.futura.dk	The Kenya Flower Council	Kenya	www.kenyaflowercouncil.org
Fyffes Group Ltd.	UK	www.fyffes.com	Uniban - Union de Bananeros de Urab	Colombia	www.uniban.com
Gasa Nord Gront I/S	Denmark	www.danskgroent.dk	VBT (Verbond van Belgische Tuinbouwcoöperaties)	Belgium	www.vbt.eu
Heiploeg International B.V.	Netherlands	www.heiploeg.com	Veiling Zaltbommel	Belgium	www.veiling-zaltbommel.nl
Horticulture New Zealand	New Zealand	www.newzealandgap.co.nz	VI.P - Verband der Vinschgauer Produzenten für Obst und Gemüse	Italy	www.vip.coop
Icelandic Seachill	IS	icelandic.is	Vion N.V.	Netherlands	www.vionfood.com
INAC	Uruguay	www.inac.gub.uy	VOG - Verband der Südtiroler Obstgenossenschaften	Italy	www.vog.it
Indu-Farm (EPZ) Ltd	Kenya		Winfresh Limited	UK	www.winfresh.net
Landbrug og Fodevarer	Denmark	www.lf.dk	ZESPRI Group Limited	New Zealand	www.zespri.com
			ZON Fruit & Vegetables B.V.	Netherlands	www.zon-business.com/nl



HONORING OUR LONGTIME MEMBERS*

ASSOCIATE MEMBERS



MEMBER	COUNTRY	WEB ADDRESS	MEMBER	COUNTRY	WEB ADDRESS
ABCERT AG	Germany	www.abcert.de	Bureau Veritas Iberia, S.L.	Spain	www.certification.bureauveritas.es
AENOR	Spain	www.aenor.es	Chrysal International	Netherlands	www.pokonchrysal.nl
Agrar-Control GmbH	Germany	www.agrar-control.de	Control Union Certifications B.V.	Netherlands	www.controlunion.com/certification
agroVet GmbH	Austria	www.agrovet.at	CORPORACION COLOMBIA INTERNACIONAL (CCI)	Colombia	www.cci.org.co
AsureQuality Limited	New Zealand	www.asurequality.com	Czech Society for Quality	Czech Republic	www.csq.cz
BASF-Aktiengesellschaft	Germany	www.basf.de	DKG Group Ltd.	Greece	www.dkggroup.com
Bayer CropScience AG	Germany	www.bayercropscience.com			
BSI Group ANZ Pty Ltd.	Australia	www.bsigroup.com			

ASSOCIATE MEMBERS CONT.*

MEMBER	COUNTRY	WEB ADDRESS
DNV GL – Business Assurance	Italy	www.dnv.com
DQS CFS GmbH	Germany	www.dqs.de
ECPA	Netherlands	www.ecpa.eu
ETKO EKOLOJIK TARIM KONTROL ORGANIZASYON LTD. STI.	Turkey	www.etko.org
EUROCERT European Inspection and Certification	Greece	www.eurocert.gr
Fundacion para el Desarrollo Fruticola	Chile	www.fdf.cl
ICONTEC	Colombia	www.icontec.org
IRAM-Instituto Argentino de Normalizacion y Certificacion	Argentina	www.iram.com.ar
Japan Good Agricultural Initiative (JGAI)	Japan	igap.jp
Kiwa BCS Öko-Garantie GmbH	Germany	www.bcs-oeko.com
Lacon - Privatinstitut für Qualitätssicher. und Zert.	Austria	www.lacon-institut.at
LGAI Technological Center S.A.	Spain	www.appluscertification.com
LSQA (LATU Sistemas S.A.)	Uruguay	www.lsqanet.com
Matmerk	Norway	www.ksl.no
MSD Animal Health	Netherlands	www.msd-animal-health.com
Muddy Boots Software Ltd.	UK	www.muddyboots.com
NSF Certification UK Ltd	UK	www.nsf-cmi.com
ProCert Safety AG	Switzerland	www.procert.ch
QAL GmbH	Germany	www.qal-gmbh.de
Rohm and Haas Europe Services ApS	France	www.rohmhaas.com
SAI Global Certification Services Pty Ltd.	Australia	www.saiglobal.com
SATIVA Desenvolvimento Rural Lda	Portugal	www.sativa.pt
Syngenta Crop Protection AG	Switzerland	www.syngenta.com
The Real IPM Company	Kenya	www.realipm.com
Valagro SpA	Italy	www.valagro.com
YARA International ASA	Norway	www.yara.com



MEMBERSHIP

Shaping the Future Together



// Being a long-standing GLOBALG.A.P. member has helped us to remain at the leading front of Good Agricultural Practice and compliance. We can help shape the standard and take it where it's useful for producers and buyers. //

Hugo Hays, Head of Food Safety, CSR and Sustainability, Fyffes, GLOBALG.A.P. Board Member

// As a retailer sourcing from over 50 countries worldwide, our first priority is getting safe food for our customers. GLOBALG.A.P. is a great standard because it means we can have confidence from where we buy. It's also a great standard for farmers because they can have one standard for all their customers. And it's a really efficient way to do business. //



Hugh Mowat, Head of Technical - Produce, Wm Morrisons Supermarkets plc, GLOBALG.A.P. Board Member

JOIN US TODAY AND BE PART OF THE GLOBAL
PARTNERSHIP FOR SAFE & SUSTAINABLE AGRICULTURE!
www.globalgap.org/membership

GLOBALG.A.P. PRODUCER/SUPPLIER MEMBERS



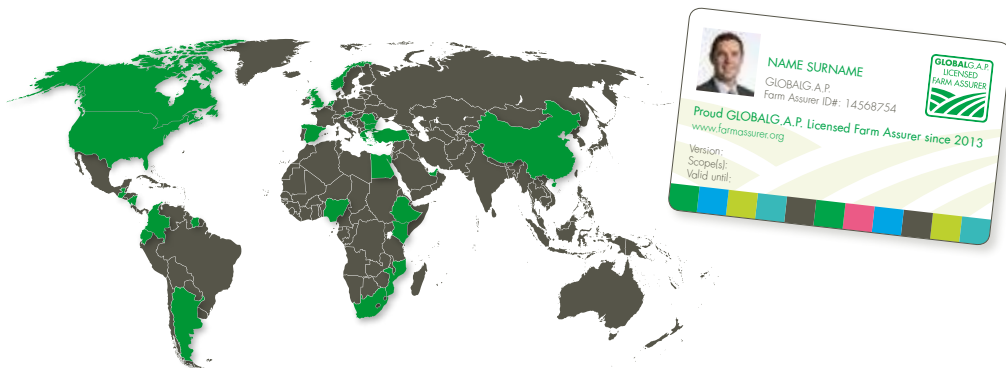
GLOBALG.A.P. PRODUCER/SUPPLIER MEMBERS





FARM ASSURER PROGRAM

Committed to Farm Assurance Excellence



Five years ago, in 2011, at GLOBALG.A.P. the idea was born to create a support platform for consultants around the world who, thanks to their knowledge and experience, could be trusted to offer better support to the producers. Today, the GLOBALG.A.P. Licensed Farm Assurer program continues to grow and develop at a fast pace, and with it our objective to help consultants spread Good Agricultural Practices worldwide. We are proud and grateful to the Farm Assurers who started this journey with us and today, 5 years later, we are glad to count them among our valued partners.

As a sign of our appreciation for their loyalty, we are upgrading their Farm Assurer Status. From 2016 on, they will have the Farm Assurer Silver Status with additional benefits.

LICENSED FARM ASSURERS AROUND THE WORLD*

COUNTRY	MEMBER	
Argentina		Indiana Mendilaharsu y Asociados
		Rodolfo Marcelo Cirilo
Austria		AgroChron
Bulgaria		BULGAP
Canada		McCain Foods Limited
China		China Ansense(Beijing) Food Safety Technology Co., Ltd.
China (Under UK)		Tesco UK

COUNTRY	MEMBER	
Colombia		FGRA Consulting Ltda.
		Fruexport Colombia SAS
Denmark		IntroCert
Egypt		Blue Moon Ltd.
		
Ethiopia		EHPEA Training Dept.
Germany		Bayer AG
Ghana		GAPS Consulting Limited
Guatemala		Agrequima

44

Licensed Farm Assurer
Companies*

63

Licensed Farm Assurer
Consultants*

LICENSED FARM ASSURERS AROUND THE WORLD CONT.*

COUNTRY	MEMBER	
India		Samruddhi Exchange
Kenya		Kencert International Ltd.
Korea		Isidor Sustainability Research Institute
Mexico		Grupo Biophyte
		Grupo Rosmar
Middle East		Mazen Alkhateeb
Netherlands		Farm Frites International
Nicaragua		APEN (Asociación de Productores y Exportadores de Nicaragua)
Nigeria		Best Produce International UK Ltd.
Norway		LUTRA AS
Paraguay		Matus&Dubarry
Portugal		Cerasus Unipessoal Ltda.
		Syngenta

COUNTRY	MEMBER	
		Christa Malan Consulting (Pty) Ltd
South Africa		SA AgriAcademy
		Technoserve SA
Spain		GRANADA LA PALMA, S.Coop.And. Julio Requena
		Proyecta Ingenio, S.L.
Suriname		SANASANA (be-QUAL)
		Capricorn Projekt BV
Turkey		Seda Kizilok
United Arab Emirates		Abu Dhabi Farmer's Services Centre
		C.M. Holtzinger Fruit Co., LLC
USA		Food Safety and Sustainability Specialists, LLC (FS3)
		G.S. Long Co., Inc.
		Guardian Harvest, Inc.
Uruguay		The Farm Plan LLC
		Felipe D'Albora



GLOBALG.A.P. BENCHMARKING

Harmonizing Good Agricultural Practices Worldwide

BENCHMARKED SCHEMES AND APPROVED MODIFIED CHECKLISTS EQUIVALENT IFA V4 AND V5*

SCHEME/CHECKLIST NAME	SCHEME/CHECKLIST OWNER	COUNTRY	SUB-SCOPE(S)	CATEGORY	VERSION
AMAG.A.P.	Agrarmarkt Austria Marketing GesmbH	Austria	FV	Scheme	GLOBALG.A.P. IFA V4 - AMAG.A.P. Jänner 2012 GLOBALG.A.P. IFA V5 - AMAG.A.P. V 2017
BANAG.A.P.	IT2 (Institut Technique Tropical)	France (Martinique)	FV	Checklist	GLOBALG.A.P. IFA V4 - BANAG.A.P. V5.0
BOPP Grower Standard	British Ornamental Plant Producers (BOPP) Certification Scheme	United Kingdom	FO	Scheme	GLOBALG.A.P. IFA V4 - BOPP V2
Certified Natural Meat Program (CNMPU)	Instituto Nacional de Carnes (INAC)	Uruguay	CS	Checklist	GLOBALG.A.P. IFA V4 - CNMPU V 2012
ChileG.A.P.	Asociación de Exportadores de Frutas de Chile, A.G. (ASOEX)	Chile	FV	Checklist	GLOBALG.A.P. IFA V4 - ChileG.A.P. V4.0 2013
EHPEA Code of Practice for Sustainable Flower Production (Silver Level)	Ethiopian Horticulture Producer Exporters Association (EHPEA)	Ethiopia	FO	Scheme	GLOBALG.A.P. IFA V4 - EHPEA V4
IKB Varken	CoMore Bedrijfsdiensten BV (CBD)	Netherlands	Pigs	Scheme	GLOBALG.A.P. IFA V4 - IKB varken V17
KENYA-GAP International	Fresh Produce Exporters Association of Kenya - FPEAK	Kenya	FV, FO	Checklist	GLOBALG.A.P. IFA V4 - KENYA-GAP edition 3 V6
KFC Flowers and Ornamentals Sustainability Standard	Kenya Flower Council	Kenya	FO	Scheme	GLOBALG.A.P. IFA V4 - KFC Flowers & Ornamentals Sustainability Standard 2014 - Silver Level
MéxicoG.A.P.	México Calidad Suprema A.C.	Mexico	FV	Checklist	GLOBALG.A.P. IFA V4 - MéxicoG.A.P. V5.0
MPS-GAP	MPS Milieu Programma Sierteelt	Netherlands	FO	Scheme	GLOBALG.A.P. IFA V4 - MPS-GAP V9
naturane	ANECOOP S. COOP.	Spain	FV	Checklist	GLOBALG.A.P. IFA V4 - naturane V3.0 GLOBALG.A.P. IFA V5 - naturane V5.0
New Zealand GAP	Horticulture New Zealand Inc.	New Zealand	FV	Scheme	GLOBALG.A.P. IFA V4 - New Zealand GAP V6.0 June 2013



GLOBALG.A.P. BENCHMARKING

Harmonizing Good Agricultural Practices Worldwide

BENCHMARKED SCHEMES AND APPROVED MODIFIED CHECKLISTS EQUIVALENT IFA V4 AND V5 CONT.*

SCHEME/CHECKLIST NAME	SCHEME/CHECKLIST OWNER	COUNTRY	SUB-SCOPE(S)	CATEGORY	VERSION
QS-GAP	QS Qualität und Sicherheit GmbH	Germany	FV	Scheme	GLOBALG.A.P. IFA V4 - QS-GAP V 3.0 GLOBALG.A.P. IFA V5 - QS-GAP V 4.0
SwissGAP Hortikultur	Verein SwissGAP	Switzerland	FO	Scheme	GLOBALG.A.P. IFA V4 - SwissGAP Hortikultur V4 Nov. 2012 GLOBALG.A.P. IFA V5 - SwissGAP Hortikultur Jan. 2017
UNEG.A.P.	Agrocolor, S.L.	Spain	FV	Scheme	GLOBALG.A.P. IFA V4 - UNEG.A.P. Revision 6

BENCHMARKED SCHEMES RESEMBLING IFA V4 AND V5*

SCHEME/CHECKLIST NAME	SCHEME/CHECKLIST OWNER	COUNTRY	SUB-SCOPE(S)	CATEGORY	VERSION
IKB Nederland Varkens**	De Groene Belangenbehartiger (DGB) subsidiary Varkenspost.nl	Netherlands	Pigs	Scheme	GLOBALG.A.P. IFA V4 - IKB Nederland Varkens V8.9
ChinaGAP**	Certification and Accreditation Administration of the People's Republic of China (CNCA)	China	FV, FO, CC, Tea	Scheme	GLOBALG.A.P. IFA V4 - ChinaGAP V 2013
Florverde Sustainable Flowers	Asocolflores	Colombia	FO	Scheme	GLOBALG.A.P. IFA V4 - Florverde V6.0
Red Tractor Assurance for Farms Fresh Produce Scheme**	Assured Food Standards	United Kingdom	FV	Scheme	GLOBALG.A.P. IFA V4 - Red Tractor V3.0 Oct. 2014
SwissGAP Früchte, Gemüse und Kartoffeln (FGK)	Verein SwissGAP	Switzerland	FV	Scheme	GLOBALG.A.P. IFA V4 - SwissGAP FGK V 2014 GLOBALG.A.P. IFA V5 - SwissGAP FGK V 2017



GLOBALG.A.P. BENCHMARKING

Harmonizing Good Agricultural Practices Worldwide

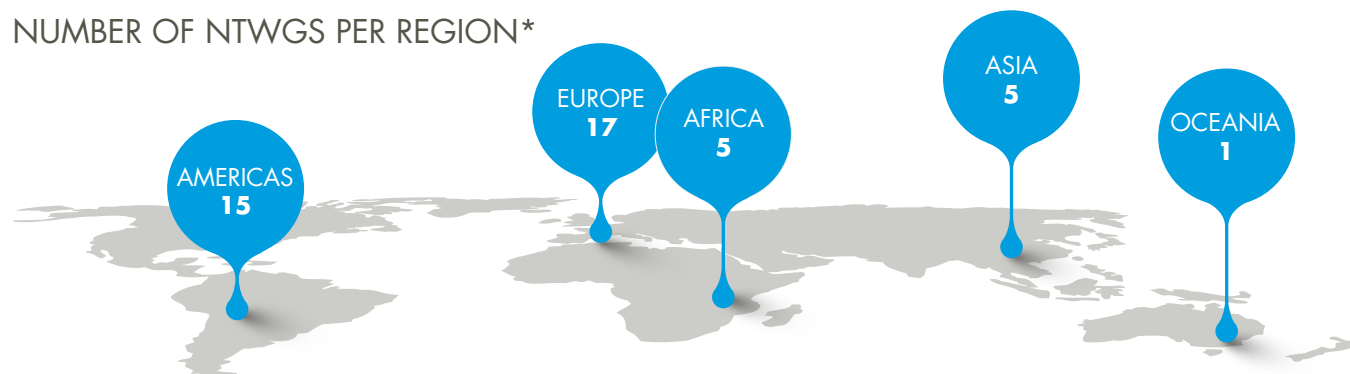
LIST OF NEW APPLICANTS AND REAPPLICATIONS FOR VERSION 5 (EQUIVALENT AND RESEMBLING)*

SCHEME/CHECKLIST NAME	SCHEME/CHECKLIST OWNER	COUNTRY	SUB-SCOPE(S)	CATEGORY	VERSION
AGROCALIDAD BPA	Agencia Ecuatoriana de Aseguramiento de la Calidad del Agro - AGROCALIDAD	Ecuador	FV	Scheme	GLOBALG.A.P. IFA V5 - AGROCALIDAD V1
BOPP Grower Standard	British Ornamental Plant Producers (BOPP) Certification Scheme	United Kingdom	FO	Scheme	GLOBALG.A.P. IFA V5 - BOPP V3
ChileG.A.P.	Asociación de Exportadores de Frutas de Chile, A.G. (ASOEX)	Chile	FV	Checklist	GLOBALG.A.P. IFA V5 - ChileG.A.P. V5.0
EHPEA Code of Practice for Sustainable Flower Production (Silver Level)	Ethiopian Horticulture Producer Exporters Association (EHPEA)	Ethiopia	FO	Scheme	GLOBALG.A.P. IFA V5 - EHPEA V5.0
Florverde Sustainable Flowers (FSF)	Asocoflores	Colombia	FO	Scheme	GLOBALG.A.P. IFA V5 - FSF V7.0
IKB Varken Varkenshouders	CoMore Bedrijfsdiensten BV (CBD)	Netherlands	Pigs	Scheme	GLOBALG.A.P. IFA V5 - IKB V17
KFC Flowers and Ornamentals Sustainability Standard	Kenya Flower Council	Kenya	FO	Scheme	GLOBALG.A.P. IFA V5 - KFC V May 2016
New Zealand GAP	Horticulture New Zealand Inc.	New Zealand	FV	Scheme	GLOBALG.A.P. IFA V5 - New Zealand GAP V6.0 May 2017
Red Tractor Assurance for Farms Fresh Produce Scheme	Assured Food Standards	United Kingdom	FV	Scheme	GLOBALG.A.P. IFA V5 - Red Tractor V3.0 Oct. 2014
UNEG.A.P.	Agrocolor, S.L.	Spain	FV	Scheme	GLOBALG.A.P. IFA V5 - UNEG.A.P. V7



GLOBALG.A.P. NATIONAL TECHNICAL WORKING GROUPS - NTWGS

NUMBER OF NTWGS PER REGION*



**'THINK GLOBAL,
ACT LOCAL'**

42 NTWGs
Worldwide*

LIST OF GLOBALG.A.P. NTWGS*

COUNTRY	HOST	CONTACT	WEBSITE	SCOPE	COUNTRY	HOST	CONTACT	WEBSITE	SCOPE
AFRICA					Brazil North	Santec Auditoria e Certificacoes LTDA	Daniel Velloso/ Marcia Edna Nobre	www.santecauditorias.com	FV
Cote d'Ivoire	SCB - Societé de culture de Banaière	Clement Yapo Nguessan	www.compagniefruitiere.fr	FV	Brazil South	Paripassu	Giampaolo Buso	www.paripassu.com.br	FV
Egypt	Blue Moon Ltd.	Manal Saleh	www.blumoon-eg.com	FV	Chile	Primuslabs Chile	Katy Legua	www.primuslabs.com	FV
Ghana	FAGE	Anthony Sikpa	www.facebook.com fageplusgh/info	FV	Chile	DNV GL Chile	Jorge Rios Alveal	www.dnvba.com/cl/ Pages/default.aspx	AB
Senegal	Fondation Origine Senegal	Jean-Marie Goudiaby	www.iflexsenegal.org	FV	Colombia	Corporación Colombiana Internacional	Piedad Ciro	www.cci.org.co	FV
South Africa	NSF Africa (Pty) Ltd	Wouter Conradie	www.nsf.org/about-nsf/ locations/africa/south-africa	FV	Costa Rica	Cámara Nacional de Agricultura y Agroindustria	Martin Calderon	www.cnaacr.com	FV, FO
AMERICAS					Dominican Republic	CEDAF	Janina Segura/ Pedro Pablo Peña	www.cedaf.org.do	FV
Argentina	IRAM	Enrique Kurincic	www.iram.org.ar	FV, LB	Ecuador	AEBPA	Leen Klaassen		FV, FO
Brazil	Mundial Foods/Sustentar	Marcelo Rocha Holmo	www.mundialfood.com.br	AB	Guatemala	Agrequima	Carlos Palacios	www.agrequima.com.gt	FV



GLOBALG.A.P. NATIONAL TECHNICAL WORKING GROUPS - NTWGS

LIST OF GLOBALG.A.P. NTWGS CONT.*

COUNTRY	HOST	CONTACT	WEBSITE	SCOPE	COUNTRY	HOST	CONTACT	WEBSITE	SCOPE
Mexico	Grupo Rosmar	Yunuen Miranda	www.gruporosmar.com.mx	FV	Czech Republic	Czech Society for Quality (CSQ)	Eliska Michálková	www.csq.cz	FV, CC, CS, PG, DY
Nicaragua	APEN	Ricardo Silva/ Dulce López Lacayo	www.apen.org.ni	FV, FO, LB	Denmark	Agromanagement	Inge Bodil Jochumsen	www.agromanagement.dk	AF
Peru	AGAP Peru	Ana Maria Deustua/ Luigi Riva	www.agapperu.org	FV	France	Prince de Bretagne	Julien Serandour/ Gaëlle Juton	www.prince-de-bretagne.com	FV
USA	Giumarra	Walter Ram	www.giumarra.com	FV	Germany	Agrar Control GmbH	Carsten Everink	www.agrar-control.de	FV/FO
ASIA					Greece	TUV Nord Greece	George Kravvas	www.tuvhellas.gr	FV
China	China Certification and Accreditation Institute	Yang Zehui	www.ccai.cc	AB, CB, LB	Hungary	Control Union Hungaria KFT	Melinda Czegledi	www.controlunion.hu/huhu	FV
India	Quality Council of India (QCI)	Manish Pande	www.qcin.org	FV	Italy	Centro Servizi Ortofrutticoli (CSO)	Simona Rubbi/ Alessandro Bonora	www.csoservizi.com	FV
Japan	Aeon	Kazumi Oka/ Sakae Shibusawa	www.aeon.info/en	FV, CC, TE	Norway	Skretting AS	Trygve Berg Lea	www.skretting.no	AB, CFM Aquafeed
Pakistan	Agribusiness Support Fund (ASF)	Shahbaz Ali	www.asf.org.pk	FV, AB, LB	Poland	SGS Polska	Piotr Nowacki	www.sgs.pl	CB, AB, CoC, PPM
Republic of Korea	Council of Agro Safety & Hygiene in Korea (CAS&H.Kr)	Deok-Hoon Yoon		FV, TE, AB	Romania	Stoian Land Cooperativa Agricola	Cristina Andreea Vasii	www.ferma-stoian.ro	FV
EUROPE					Spain	FEPEX	Miguel Vela	www.fepex.es	FV
Belgium	Verbond van Belgische Tuinbouwcoöperaties (VBT)	Ann De Craene	www.vbt.eu	AF	The Netherlands	Groenten Fruit Huis/DPA	Paul Bol	www.groentenfruihuis.nl	FV
Bosnia-Herzegovina	Agromanagement	Tea Zerdelic	www.agromanagement.dk	AF	UK	Marine Harvest Scotland	Nicola MacColl	www.marineharvest.com	AB
Bulgaria	BULGAP Ltd	Kliment Petrov	www.bggap.eu	FV	OCEANIA				
					New Zealand	Pipfruit New Zealand	Gary Jones	www.pipfruitnz.co.nz	FV



APPROVED NATIONAL INTERPRETATION GUIDELINES*

COUNTRY	SCOPE	VERSION	PUBLISHED
Belgium	FV	V4.0	2/2/12
Belgium	FV	V5.0-2	16/8/16
Chile	FV	V4.0-2	6/11/14
Costa Rica	FV/FO	V4.0-2	18/10/13
France	FV	V4.0-1	6/7/12
Germany	FV	V4.0-1	6/7/12
Germany	FV	V5.0-2	11/10/16
Ghana	FV	V4.0-2	14/6/13
Guatemala	FV	V4.0-2	8/1/14
India	FV	V4.0-2	11/7/13
Italy	FV	V4.0-2	1/4/15
Italy	FV	V5.0-2	13/12/16
Mexico	FV	V4.0-2	7/1/14
Nicaragua	FV	V4.0-2	28/7/15

COUNTRY	SCOPE	VERSION	PUBLISHED
Norway	CFM	V2-1	15/4/11
Pakistan	FV	V4.0-2	1/10/14
South Africa	FV	V4.0-2	25/6/14
Spain	FV	V4.0-2	15/9/15
Thailand	FV	V4.0	23/11/11
Thailand	Aquaculture	V4.0	5/9/12
The Netherlands	FV	V4.0	11/4/12
The Netherlands	FV	V5.0-2	15/12/16
USA	PSS FV	V4.0-2	27/9/13
USA	FV	V4.0-2	27/9/13
USA	PFA FV Foundation	V2.0	25/10/13
USA	PFA FV Intermediate	V2.0	25/10/13

New in 2016



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DOCUMENT CENTER**

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Document Center*

31 Languages Available*

www.globalgap.org/documents



GLOBALG.A.P. REPRESENTATIVES PER COUNTRY*

COUNTRY	STAFF MEMBER	SCOPE	COUNTRY	STAFF MEMBER	SCOPE
Argentina	Heidi Gremminger/ Flavio Alzueta	FV	Italy	Heidi Gremminger	FV
Argentina	Heidi Gremminger	LB	Japan	Ignacio Antequera	FV, CC, TE
Belgium	Anita Britt	CB	Mexico	Marco Villegas	FV
Brazil North/South	Marco Giotto	FV	New Zealand	Belinda Millard	FV
Brazil	Valeska Weymann	AB	Nicaragua	Daniel Catrón	FV, FO
Bulgaria	Kliment Petrov	FV	Norway	Valeska Weymann	AB
Chile	Daniel Catrón	FV	Pakistan	Kerstin Uhlig	CB, LB, AB
Chile	Valeska Weymann	AB	Peru	Heidi Gremminger	FV
China	Zhou Xin	CB, LB, AB	Poland	Kliment Petrov	FV
Colombia	Heidi Gremminger	FV	Romania	Anita Britt	FV
Costa Rica	Heidi Gremminger	FV, FO	Senegal	Elmé Coetzer-Boersma	FV
Cote d'Ivoire	Elmé Coetzer-Boersma	FV	South Africa	Christi Venter	FV
Czech Republic	Kliment Petrov	FV, CC, CS, PG, DY	Republic of Korea	Flavio Alzueta	FV, TE, AB
Denmark	Anita Britt	FV	Spain	Ignacio Antequera/ Flavio Alzueta	FV
Dominican Republic	Daniel Catrón	FV	The Netherlands	Anita Britt	FV
Ecuador	Flavio Alzueta	FV, FO	United Kingdom	Valeska Weymann	AB
Egypt	Elmé Coetzer-Boersma	FV	USA	Rebecca Anderson	FV
France	Heike Rauber	FV			
Germany	Friedrich Lüdeke	FV			
Ghana	Elmé Coetzer-Boersma	FV,FO			
Guatemala	Heidi Gremminger	FV			
Greece	Vassilis Stamatis	FV			
Hungary	Andras Fekete	FV			
India	Kerstin Uhlig	FV			

	All Farm Base		Flowers & Ornamentals		Tea
	Crops		Livestock		Combinable Crops
	Fruit & Vegetables		Aquaculture		Coffee



GLOBALG.A.P. ACADEMY WORKSHOPS

Building a Solid Foundation for the Future

GLOBALG.A.P. CAPACITY BUILDING WORKSHOPS

GLOBALG.A.P. Capacity Building workshops teach you everything you need to know about the GLOBALG.A.P. System and Standard. Conducted by our qualified GLOBALG.A.P. expert trainers, they provide focused classroom discussions, case studies, and in-depth Q&A sessions to help participants understand how the GLOBALG.A.P. System applies in practice.

The workshops also enable you to connect and network with other stakeholders of the food value chain, and foster an exchange of ideas among participants concerning the latest developments in Good Agricultural Practices. All workshop participants receive a certificate of attendance.

GLOBALG.A.P. Academy offers two types of Capacity Building workshops:

- **Public workshops:**

Organized in cooperation with a local partner, these workshops are open to the general public.

- **Private workshops:**

Together with you, we develop customized solutions for your company's specific training needs.

GLOBALG.A.P. FARM ASSURER WORKSHOPS

Designed as part of the qualification to become a GLOBALG.A.P. Licensed Farm Assurer, these workshops consist of a capacity building workshop plus 1 day of practical training (all scopes), 1 day of GRASP training (aquaculture scope only), and an exam. You can either join a public workshop in your country or region, or organize a private Farm Assurer Workshop for your own company to upgrade your staff's qualifications and expertise. Learn more at www.farmassurer.org

PRIVATE WORKSHOPS IN 2016

DATE	VENUE	SCOPE	LANGUAGE
13-15 Jan.	Mexico	Crops	Spanish
8-10 Feb.	Belize	Crops	Spanish
10-11 Mar.	Bulgaria	Crops	Russian
21-22 Mar.	Bangladesh	Crops	English
21-24 Mar.	Ukraine	Livestock	Russian
28-30 Mar.	Bangladesh	Crops	English
30 Mar.-1 Apr.	Guatemala	Crops	Spanish
5-8 Apr.	Ukraine	Livestock	Russian
16-19 May	Guatemala	Crops	Spanish
22-23 Jun.	Moldova	Crops	Russian
4-6 Jul.	Brazil	Crops	Portuguese
18-20 Jul.	Peru	Crops	Spanish
3-5 Aug.	Argentina	Crops	Spanish
11-13 Oct.	Belarus	Livestock	English
18-19 Nov.	Honduras	Crops	Spanish
7-9 Dec.	Brazil	Crops	Portuguese
13-15 Dec.	Ukraine	Livestock	English

PUBLIC WORKSHOPS IN 2016

DATE	VENUE	SCOPE	LANGUAGE
24-26 Feb.	Ecuador	Crops	Spanish
24-26 Feb.	India	Crops	English
4-6 May	South Africa	Crops	English
18-20 May	Spain	Crops	Spanish
14-17 Jun.	Ecuador	Aqua	Spanish
11-13 Oct.	Germany	Crops	English
1-3 Nov.	South Africa	Crops	English
7-9 Nov.	Germany	Livestock	English
7-9 Nov.	Korea	Aqua	English
21-23 Nov.	Honduras	Crops	Spanish



GLOBALG.A.P. CAPACITY BUILDING PROJECTS*

Building a Solid Foundation for the Future



GIZ – MYANMAR

To support the GIZ Program Standards in the South East Asian Food Trade, GLOBALG.A.P. organized:

1. A 3-day GLOBALG.A.P. Capacity Building & Farm Assurer Workshop conducted for representatives of four different pomelo farms.
2. Onsite GLOBALG.A.P. Capacity Building Services on four different pomelo farmers to perform a pre-audit farm assessment to identify non-compliances regarding the GLOBALG.A.P. IFA Standard. Certification of these four farms is scheduled for 2017.

Citi Foundation



G.A.P. IN ACTION
ARGENTINA, CHILE, GUATEMALA AND PERU

In 2014 GLOBALG.A.P. introduced the G.A.P. in Action Project, a two-step approach to promote Good Agricultural Practices specifically in Peru, Guatemala, Brazil and Argentina. In total, GLOBALG.A.P. trained 135 consultants who in turn trained more than 2,000 farmers on Good Agricultural Practices during 1-day G.A.P. Awareness training sessions. The project was initiated on a United Way Worldwide grant issued on generous behalf of the Citi Foundation and in cooperation with the Syngenta Foundation for Sustainable Agriculture and Arcos Dorados (a franchisee of McDonald's in Latin America).

Learn more at www.gapinaction.org



USAID'S AGRICULTURAL VALUE CHAINS ACTIVITY
BANGLADESH

To support DAI's activities under USAID's Feed the Future Initiative, GLOBALG.A.P. organized the following activities in phase 1 of the project:

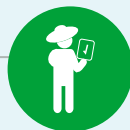
1. A GLOBALG.A.P. Capacity Building & Farm Assurer Workshop.
2. A pre-audit farm assessment of a farm cooperative including general recommendations of corrective actions in order to obtain GLOBALG.A.P. IFA Certification.
3. A scoping mission to raise the general Bangladeshi market awareness of, and introduce market participants to, the GLOBALG.A.P. System and solutions.

Based on the outcome of Phase 1, Phase 2 of the project (2017-2018) is set to include additional GLOBALG.A.P. Capacity Building & Farm Assurer Workshops, QMS training, a GLOBALG.A.P. TOUR Stop, a localg.a.p. program in Bangladesh, and translation of various Standard documents in Bengali to support farmer groups to achieve GLOBALG.A.P. Certification.



INTERNATIONAL FINANCE CORPORATION (IFC)
EASTERN EUROPE AND CENTRAL ASIA

GLOBALG.A.P. has partnered with IFC, a member of the World Bank Group, to build the capacity of the agricultural sector in a number of Eastern European countries. As a result of this cooperation, more than 300 professional consultants and farmers from more than 130 companies have been trained in Ukraine, Georgia, Belarus, Moldova, Kosovo, Macedonia, Uzbekistan, and Bulgaria since 2012.



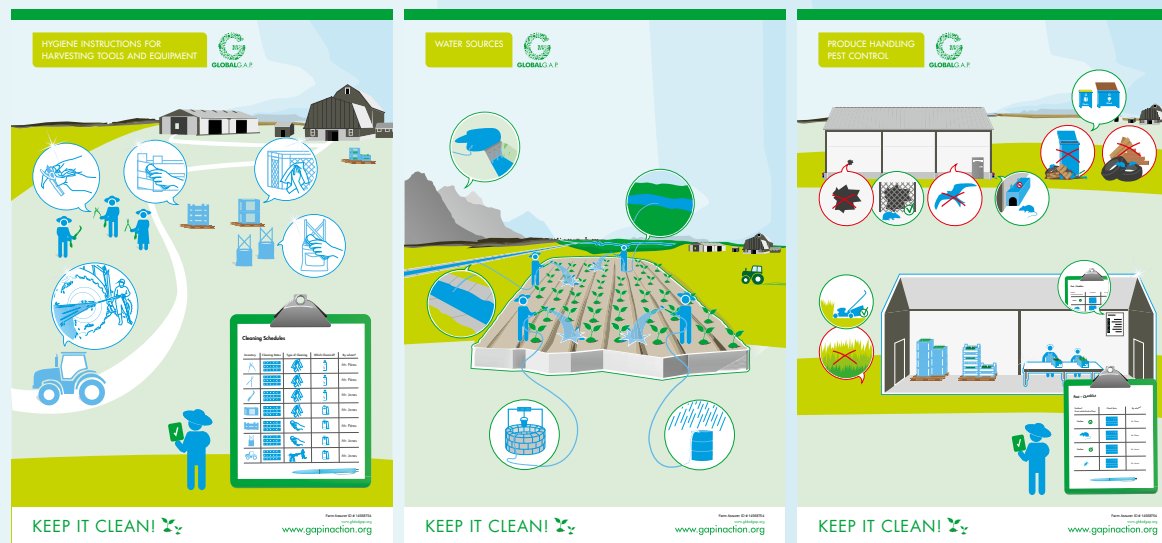
G.A.P. IN ACTION

Instructional Posters on Good Agricultural Practices

G.A.P. in Action Instructional Posters break down complex food safety standards into basic implementation instructions. The poster series covers several areas on the farm such as basic hygiene requirements during harvesting, fertilizer application and record keeping, and proper storage of plant protection products. The simplicity of the posters helps to remind farmers of the food safety practices required by new markets that they need to comply with.

The G.A.P. in Action posters are available in several languages. The digital versions of the posters are available to everyone. Register on www.gapinaction.org to receive the poster files. For printed large posters contact a GLOBALG.A.P. Licensed Farm Assurer in your area.

The G.A.P. in Action initiative benefits everyone. Help us to share it and spread Good Agricultural Practices around the world.



477

Posters downloaded and requested
in 2016 in English, Spanish,
Portuguese and Arabic





GLOBALG.A.P. ACADEMY WORKSHOPS

Certification Body Training in 2016

GLOBALG.A.P. conducts workshops for GLOBALG.A.P. approved certification bodies, designed for auditors, inspectors, in-house trainers, and scheme managers who have to fulfill certain qualification requirements.

CB IN-HOUSE TRAINER TRAINING*

Available for IFA (Crops, Livestock, Aquaculture), Chain of Custody, Compound Feed Manufacturing and GRASP. Qualifies inspectors and auditors working for GLOBALG.A.P. approved certification bodies to become In-house trainers.

DATE	VENUE	SCOPE	LANGUAGE
11 Jan.	Cologne/Germany	GRASP	English
12-14 Jan.	Cologne/Germany	AB	English
12-14 Jan.	Cologne/Germany	LS	English
15 Jan.	Cologne/Germany	CFM	English
02-03 Feb.	Warsaw/Poland	CR	English
04-05 Apr.	Cologne/Germany	CR	English
18-20 Apr.	Cologne/Germany	AQ	English
18-20 Apr.	Cologne/Germany	LS	English
21-22 Apr.	Cologne/Germany	CFM	English
29 Jun.	Cologne/Germany	GRASP	English
26 Aug.	Webinar	CoC	English
31 Aug.-1 Sep.	Cologne/Germany	CR	English
06-07 Sep.	Buenos Aires/ Argentina	CR	Spanish
20-22 Sep.	Cologne/Germany	LS	English
19-20 Oct.	San Diego/USA	CR	English
19-20 Oct.	Madrid/Spain	CR	Spanish

DATE	VENUE	SCOPE	LANGUAGE
01-02 Nov.	New Delhi/India	CR	English
02-03 Nov.	Cologne/Germany	CR	German
04 Nov.	Cologne/Germany	GRASP	English
24-25 Nov.	Beijing/China	CR	English
30 Nov.-1 Dec.	Cologne/Germany	CR	English
07 Dec.	Webinar	CoC	English

CB SCHEME MANAGER UPDATE TRAINING*

Focuses on CB operational issues and updates and gives the opportunity to clarify technical questions. Neither scope (crops, livestock, aquaculture) nor standard specific (IFA, CoC, PSS, etc.).

DATE	VENUE	LANGUAGE
30 Aug.	Cologne/Germany	English
08 Sep.	Buenos Aires/Argentina	Spanish
20 Sep.	Frankfurt/Germany	German
23 Sep.	Bologna/Italy	Italian
26 Sep.	Amsterdam/The Netherlands	English
18 Oct.	San Diego/USA	English
18 Oct.	Madrid/Spain	Spanish
28 Nov.	Cologne/Germany	English
29 Nov.	Cologne/Germany	English

CB QMS AUDITOR TRAINING FOR GROUP CERTIFICATION*

Qualifies auditors of GLOBALG.A.P. approved certification bodies to perform audits of the Quality Management System of producer groups.

DATE	VENUE	LANGUAGE
16 Feb.	Toulouse/France	French
06 Apr.	Cologne/Germany	English
14 Apr.	Queretaro/Mexico	Spanish
20 Apr.	Madrid/Spain	Spanish
17 Jun.	Abidjan/Ivory Coast	French
07-08 Jul.	Taipei/Taiwan	English
02 Sep.	Cologne/Germany	English
05 Sep.	Buenos Aires/Argentina	Spanish
22 Sep.	Bologna/Italy	Italian
21 Oct.	San Diego/USA	English
21 Oct.	Madrid/Spain	Spanish
31 Oct.	New Delhi/India	English
04 Nov.	Nairobi/Kenya	English
14 Nov.	Taipei/Taiwan	English
02 Dec.	Cologne/Germany	English



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www.globalgap.org/documents



GLOBALG.A.P. REWARDS FOR INDUSTRY PROGRAM

Turn Your Support into Real Value

The GLOBALG.A.P. Rewards for Industry Program (GRIP), GLOBALG.A.P.'s innovative program for rewarding all those who contribute to improving our system, offers our stakeholders a set of benefits that turns their significant support of our company's development into real value.

GRIP is based on a point system that individuals can collect and redeem for their contributions, for example by attending Technical Committee meetings or supporting the GLOBALG.A.P. Secretariat with other technical contributions.

Contributors can earn two types of points:

- 1. Status Points:** Awarded to individuals and their companies for their time contribution. Contributors can earn and maintain a status that would provide them public visibility on our website, and a GRIP status card.
- 2. Reward Points:** Similar to those of a frequent flyer program, these may be redeemed for discounts to a number of GLOBALG.A.P. events.

Find out more about this great opportunity at www.globalgap.org/grip

THE GRIP STATUS CARD



81 GRIP Members
in 2016*

67 Companies taking part
in the program in 2016*



THE GLOBALG.A.P. TEAM*

Connect With Us. We'd Love to Talk to You!

Our multilingual GLOBALG.A.P. team can answer your questions in more than 10 languages!
We are available in 12 countries on 5 continents.



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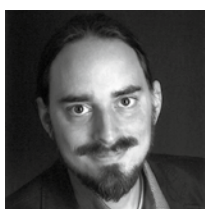
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// The GLOBALG.A.P. **GRASP** assessment has helped us implement new routines that have helped us better manage our human resources, and thereby promote our workers' welfare, health and safety. //

*Piscicola New York S.A., Columbia
Tilapia Producer and Supplier*





FINANCIAL REPORT 2016

INCOME STATEMENT

Period: January - December 2016

Figures in Euro

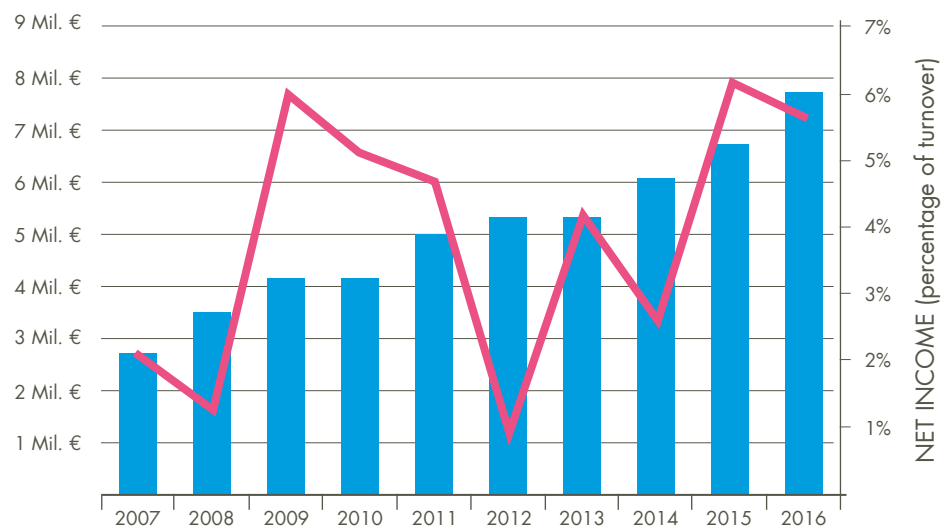
	2016	2015		2016	2015
TURNOVER			OTHER OPERATING INCOME		
Licences	5,913,461	5,203,711	Other income	92,667	262,806
Memberships	702,953	669,973	Write-off of provision for doubtful debtors	27,489	28,588
Seminars	643,191	286,330	Write-off of excess accruals	1,261	2,754
Benchmarking	310,096	223,126	Other interest income	9,406	9,171
Database	27,400	26,400	Total other operating income	130,823	303,320
Development projects	70,120	53,038			
GGN.ORG	8,000	-	OTHER OPERATING EXPENSES		
	7,675,221	6,462,577	Depreciation & amortization	(178,107)	(312,298)
OPERATING COSTS			Administrative costs	(202,122)	(189,984)
Personnel costs	(2,421,561)	(2,036,780)	Advertising costs	(279,942)	(170,845)
Consulting costs	(1,312,354)	(1,271,127)	Bad debtors	(81,702)	(69,625)
Database costs	(532,267)	(553,816)	Insurance and contributions	(40,079)	(39,792)
Travel costs	(587,758)	(501,759)	Other costs	(599,764)	(549,249)
Seminars and trade fair costs	(659,914)	(249,092)	Total other operating expenses	(1,381,715)	(1,331,793)
Rental and space costs	(255,042)	(201,530)	FINANCE COSTS - Interest expense	-27.69	-
	(5,768,895)	(4,814,104)	PROFIT BEFORE TAX	655,405	620,000
GROSS PROFIT	1,906,325	1,648,474	Income tax expense	(227,585)	(205,330)
			PROFIT FOR THE YEAR	427,820	414,670



FINANCIAL REPORT 2016

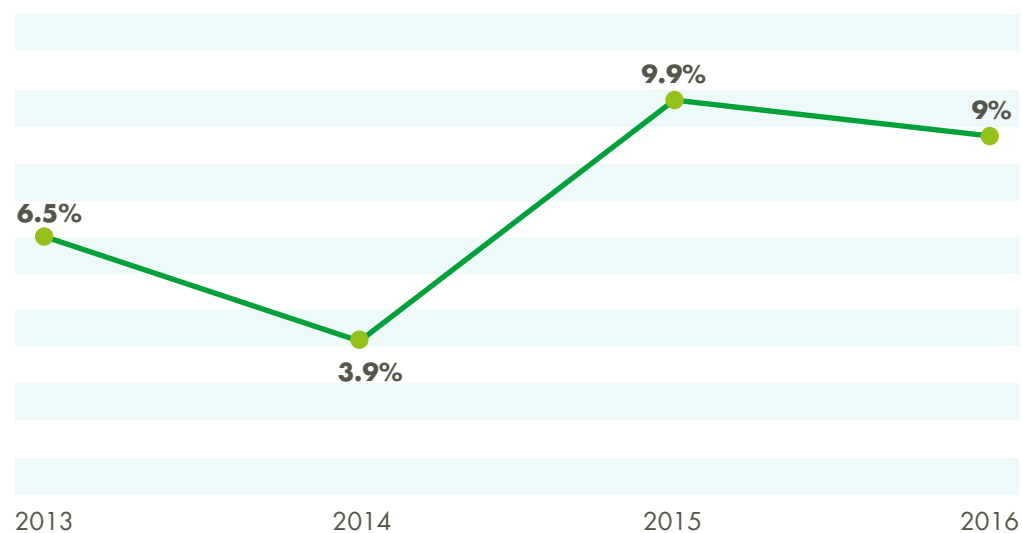
NET INCOME IN RELATION TO TURNOVER

TURNOVER



■ TURNOVER ■ NET INCOME (percentage of turnover)

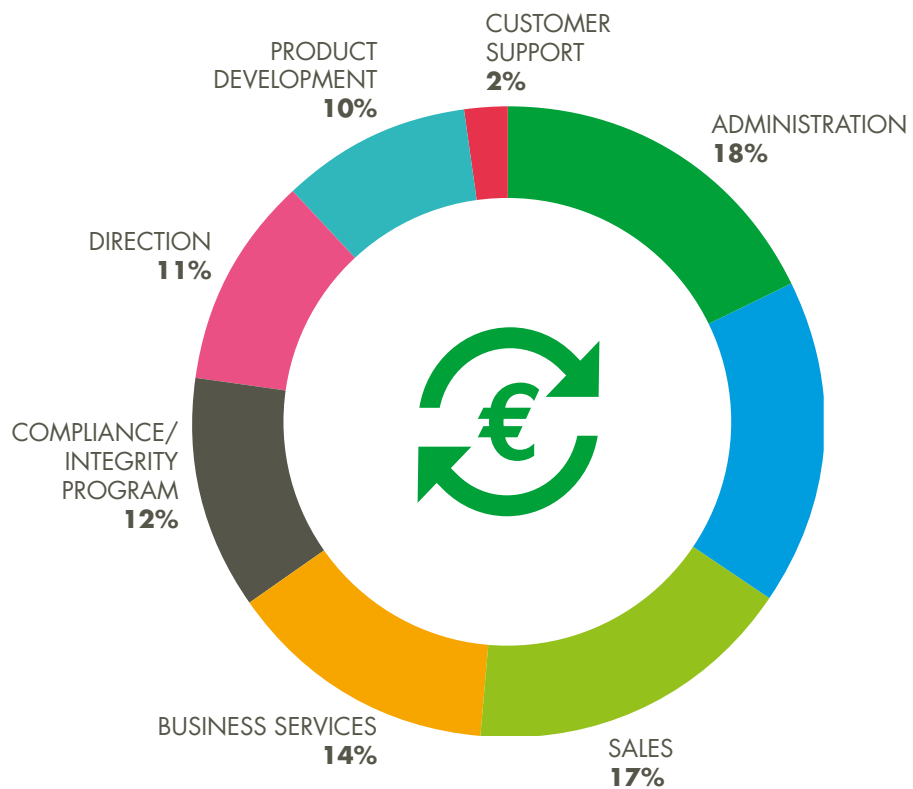
OPERATING PROFIT MARGIN



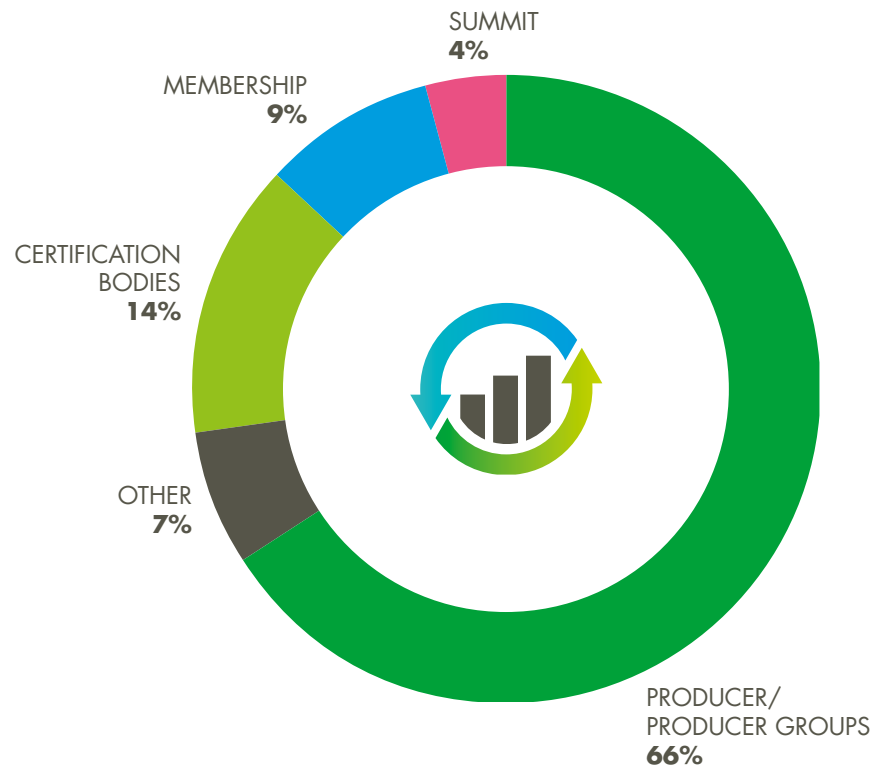


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COST DISTRIBUTION



REVENUE DISTRIBUTION

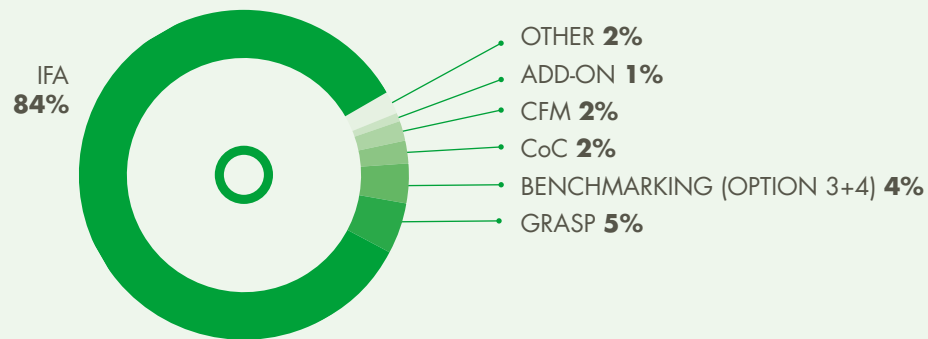




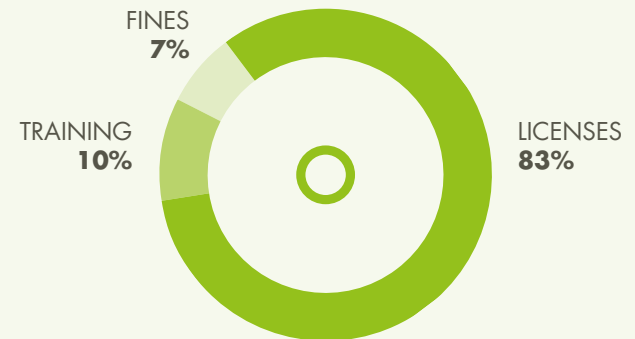
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BREAKDOWN OF REVENUES PER CATEGORY

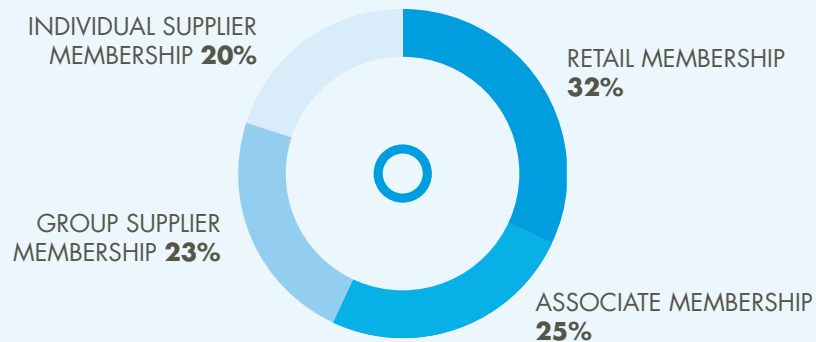
PRODUCER/PRODUCER GROUPS | 66%



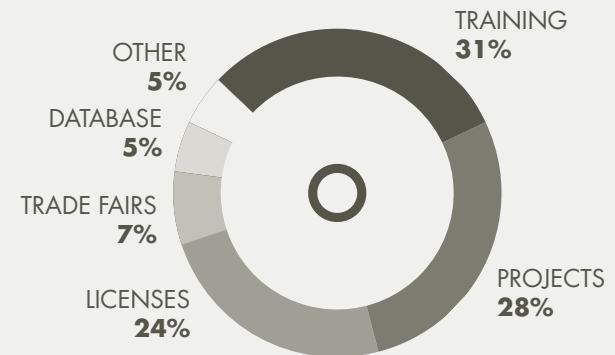
CERTIFICATION BODIES (CB) FEES | 14%



MEMBERSHIP FEES | 9%



OTHER | 7%





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